



Bulletin

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FedEx, UPS Rates Going Up Nearly 5% in 2018

With the New Year rapidly approaching, Idealliance Member Advantage Program partner PartnerShip offers members a brief review of UPS and FedEx rate increases for 2018 and how they will affect companies' costs.

In September, FedEx announced an average increase of 4.9% on Express and Ground services. UPS joined the party in October, announcing that it, too, will be increasing its rates by an average of 4.9%. The new UPS rates will take effect on December 24, 2017, while FedEx will be making them effective a week later on January 1, 2018.

Evaluate Charts

The averages might be the same, but the rates vary. With higher increases for some services and lower increases for others, you can't budget based on your costs increasing 4.9%. It's important to look at what services you use, your package characteristics, and the locations you're shipping to. You will need to evaluate the new rate charts, the surcharge increases, and other changes to find your biggest cost offenders.

The 2018 FedEx and UPS rate increases are proof that the carriers are getting smarter, hitting shippers where it hurts most. Luckily, you don't have to navigate the changes alone. PartnerShip®, the company that manages the Idealliance Shipping Program, has evaluated the new rate charts and completed a detailed analysis, so it's easier for Idealliance Members to assess the impact on their shipping costs.

[Click here](#) to download the free PartnerShip white paper, "A Closer Look at the FedEx and UPS Rate Increases."

Companies enrolled in the Idealliance Shipping Program receive exclusive discounts on select FedEx® services—helping to offset the 2018 rate increases. For more information or to enroll in the member shipping program today, visit PartnerShip.com/Idealliance or call (800) 599-2902.

[Click here](#) for a full list of MAP participants and their discount offers



2018 Rate Increases: Quick Facts

- FedEx Express, FedEx Ground, and FedEx Home Delivery rates will increase an average of 4.9%.

- FedEx is adding a 2.5% third party billing surcharge to match UPS.

- Additional surcharges and increased rates will apply during the 2017 holiday season.

[Click here](#) for more information from FedEx on 2018 rates or [click here](#) for a listing of new rates.

- UPS Ground, UPS Air, and international rates will increase an average of 4.9%. Rates are effective Dec. 24.

- UPS is lowering the dimensional weight divisor to 139 for domestic packages less than or equal to one cubic foot in size (1,728 cubic inches).

- The Additional Handling surcharge for any U.S. Domestic package exceeding 70 pounds in actual weight will be \$19.00.

- Effective July 8, 2018, the Large Package Surcharge for any U.S. Domestic package delivered to a residential address will be \$90.

[Click here](#) for more information and a listing of new UPS rates.

