## First-Class Mail Rates

(Filed by the USPS 10/11/12 to take effect 1/27/13)

| Subclass/Rate Category | Rate for First Ounce (cents) |  |  |  | Rate for 2 Ounce Piece (cents) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Rates | Prop. <br> Rates | \% <br> Change | Amount Change | Current Rates | Prop. <br> Rates | \% <br> Change | Amount Change |
| LETTER-SIZE PIECES |  |  |  |  |  |  |  |  |
| Single Piece Machinable /1/2 | 45.0 | 46.0 | 2.2\% | 1.0 | 65.0 | 66.0 | 1.5\% | 1.0 |
| Single Piece Nonmachinable | 65.0 | 66.0 | 1.5\% | 1.0 | 85.0 | 86.0 | 1.2\% | 1.0 |
| Single Piece Residual Machinable /2 /3 | NA | 48.0 | NA | NA | NA | 48.0 | NA | NA |
| Machinable Presort /4/5 | 42.4 | 43.3 | 2.1\% | 0.9 | 42.4 | 43.3 | 2.1\% | 0.9 |
| Nonmachinable Presort /4/5 | 62.4 | 63.3 | 1.4\% | 0.9 | 62.4 | 63.3 | 1.4\% | 0.9 |
| Automation Mixed-AADC /2 /4 /5 /6 | 40.4 | 40.5 | 0.2\% | 0.1 | 40.4 | 40.5 | 0.2\% | 0.1 |
| Automation AADC /3 /4/5/6 | 37.4 | 38.4 | 2.7\% | 1.0 | 37.4 | 38.4 | 2.7\% | 1.0 |
| Automation 3-Digit /3 /4/5/6 | 37.4 | 38.4 | 2.7\% | 1.0 | 37.4 | 38.4 | 2.7\% | 1.0 |
| Automation 5-Digit /3 /4/5 /6 | 35.0 | 36.0 | 2.9\% | 1.0 | 35.0 | 36.0 | 2.9\% | 1.0 |
| POSTAL AND POST CARDS |  |  |  |  |  |  |  |  |
| Single Piece Cards 12 | 32.0 | 33.0 | 3.1\% | 1.0 | NA | NA | NA | NA |
| Machinable Presort /5 | 28.0 | 28.1 | 0.4\% | 0.1 | NA | NA | NA | NA |
| Automation Mixed AADC /4/5/6 | 25.5 | 25.8 | 1.2\% | 0.3 | NA | NA | NA | NA |
| Automation AADC $14 / 5 / 6$ | 24.4 | 24.6 | 0.8\% | 0.2 | NA | NA | NA | NA |
| Automation 3-Digit /4/5/6 | 24.3 | 24.6 | 1.2\% | 0.3 | NA | NA | NA | NA |
| Automation 5-Digit /4/5 /6 | 22.9 | 23.4 | 2.2\% | 0.5 | NA | NA | NA | NA |
| FLAT-SIZE PIECES |  |  |  |  |  |  |  |  |
| Single Piece 12 | 90.0 | 92.0 | 2.2\% | 2.0 | 110.0 | 112.0 | 1.8\% | 2.0 |
| Nonautomation Presort /5 | 76.2 | 77.2 | 1.3\% | 1.0 | 93.2 | 97.2 | 4.3\% | 4.0 |
| Automation Mixed ADC/6 | 73.0 | 74.0 | 1.4\% | 1.0 | 90.0 | 94.0 | 4.4\% | 4.0 |
| Automation ADC /5 /6 | 63.0 | 64.0 | 1.6\% | 1.0 | 80.0 | 84.0 | 5.0\% | 4.0 |
| Automation 3-Digit /5/6 | 57.4 | 59.4 | 3.5\% | 2.0 | 74.4 | 79.4 | 6.7\% | 5.0 |
| Automation 5-Digit /5 /6 | 40.0 | 40.6 | 1.5\% | 0.6 | 57.0 | 60.6 | 6.3\% | 3.6 |

Additional ounce rate for Single-Piece (letters/flats) remains at 20.0 cents; additional ounce rate for Automation letters and Presort letters (Mach/NonMach) remains at 12.5 cents.

Move Update Assessment Charge. Add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.
/1 The price for Single Piece, first ounce letters also applies to sale of the Forever Stamp and Forever Print-on-Demand indicia at time of purchase.
/2 A handling charge of $\$ 0.001$ per piece applies to foreign-origin, inbound direct entry mail tendered by foreign postal operators, subject to the terms of an authorization arrangement (also applies to Single Piece FCM parcels, not shown on this chart).
/3 New Single Piece Residual Machinable category created, with same price up to two ounces.
14 First-Class Mail Automation and Nonautomation Presort Letters: maximum qualifying weight of an automation letter remains at 2 ounces, with same price for pieces weighing up to 2 ounces. Price structure available only to pieces weighing 2 ounces or less - a 3 ounce piece pays first-ounce price plus the price for two additional ounce increments.

Add $\$ 0.01$ for each piece that includes Picture Permit Imprint Indicia

## Business Reply Mail Rates

(Filed by the USPS 10/11/12 to take effect 1/27/13)
(All Rates Shown in Dollars)

| Rate Category | Current Rates | Prop. <br> Rates | Percent Change | Amount Change |
| :---: | :---: | :---: | :---: | :---: |
| BRM Regular Basic |  |  |  |  |
| Per-Piece Charge /1 | 0.760 | 0.790 | 3.9\% | 0.030 |
| Letter Rate, one ounce (BRM charge plus postage) | 1.210 | 1.250 | 3.3\% | 0.040 |
| Card Rate (BRM charge plus postage) | 1.080 | 1.120 | 3.7\% | 0.040 |
| BRM Regular High-Volume |  |  |  |  |
| Per-Piece Charge /1 | 0.087 | 0.091 | 4.6\% | 0.004 |
| Letter, one ounce (BRM charge plus postage) | 0.537 | 0.551 | 2.6\% | 0.014 |
| Card (BRM charge plus postage) | 0.407 | 0.421 | 3.4\% | 0.014 |
| Basic Qualified BRM (No Quarterly Fee) |  |  |  |  |
| Per-Piece Charge (Basic)/1 | 0.056 | 0.060 | 7.1\% | 0.004 |
| Letter, one ounce (BRM charge plus postage) | 0.484 | 0.503 | 3.9\% | 0.019 |
| Card (BRM charge plus postage) | 0.354 | 0.373 | 5.4\% | 0.019 |
| High Volume Qualified BRM |  |  |  |  |
| Per-Piece Charge (High-Volume) /1 | 0.008 | 0.009 | 12.5\% | 0.001 |
| Quarterly Fee Applies /2 |  |  |  |  |
| Letter, one ounce | 0.436 | 0.452 | 3.7\% | 0.016 |
| Letter, two ounce | 0.636 | 0.652 | 2.5\% | 0.016 |
| Card | 0.306 | 0.322 | 5.2\% | 0.016 |
| Bulk Weight Averaged (Non-Letter Size) |  |  |  |  |
| Per-Piece Charge (Bulk Weight Averaged) /1 | 0.015 | 0.016 | 6.7\% | 0.001 |
| Annual Permit Fee /3 | 190.00 | 200.00 | 5.3\% | 10.00 |
| Annual Accounting Fee /4 | 605.00 | 635.00 | 5.0\% | 30.00 |
| Monthly Maintenance Fee /5 | 1015.00 | 1065.00 | 4.9\% | 50.00 |

11 Per-Piece Charge is paid in addition to applicable First-Class or Priority Mail postage on returned BRM/QBRM pieces
/2 Quarterly fee of $\$ 2125$ (currently \$2025) required
/3 Required for all categories of BRM/QBRM
/4 Required for all categories of BRM/QBRM except Regular Basic
I5 Required for Bulk Weight Averaged category only.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 10/11/12

## Address Correction Service (ACS) Fees <br> (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

| Subclass/Rate Category | Current <br> Rates | Prop. <br> Rates | $\%$ <br> Change | Amount <br> Change |
| :--- | :---: | :---: | ---: | ---: |
| ACS Manual (hardcopy) (per notice issued) /1 | 50.0 | 55.0 | $10.0 \%$ | 5.0 |
| First-Class Mail ACS Electronic (per notice issued /2) | 10.0 | 11.0 | $10.0 \%$ | 1.0 |
| Standard Mail ACS Electronic (per notice issued /2) | 28.0 | 29.0 | $3.6 \%$ | 1.0 |
| OneCode ACS - First-Class Mail Letters (per notice issued/3) | 10.0 | 11.0 | $10.0 \%$ | 1.0 |
| OneCode ACS - Standard Mail Letters (per notice issued /3) | 22.0 | 23.0 | $4.5 \%$ | 1.0 |
| Intelligent Mail Barcode Full-Service correction, each /4 | 0.0 | 0.0 | $0.0 \%$ | 0.0 |

/1 First-Class Mail piece, on-piece correction only = no charge
/2 Existing electronic ACS, requiring human-readable keyline information on mailpiece.
/3 OneCode ACS, using Intelligent Mail Barcode. For First-Class Mail, the first two notices on a given address change are 4 cents each (currently 3 cents each), after that the above per notice fee applies. For Standard Mail, the first two notices on a given address change are charged at 7 cents each (currently 6 cents each), after that the above per notice fee applies.

14 Full-service, Automated and Electronic Address Correction Service is available to mailers who can receive computerized address corrections and meet barcoding, address hygiene, and other mail preparation requirements.

Upon request of the mailer, full-service Address Correction Service is available for mailings of First-Class Mail automated letters, cards, and flats, Standard Mail automation letters and flats, Standard Mail Carrier Route, High Density, and Saturation letters, Periodicals Outside-County barcoded or Carrier Route letters and flats, Periodicals Within-County automation or Carrier Route letters and flats, and Bound Printed Matter barcoded Presort non-DDU flats. The mailings must comply with the requirements for the Full-service Intelligent Mail option. Full-service Address Correction Service is not available for duplicate address correction notices for a given address, after a specified period following the initial notice, for Standard Mail, Periodicals, and Bound Printed Matter mailings.

## CONFIRM Service Fees

(Filed by the USPS 10/11/12 to take effect 1/27/13)
(All Rates Shown in Dollars)

| Service Level | Current Fees | Prop. Fees | $\begin{gathered} \hline \% \\ \text { Change } \end{gathered}$ | Amount Change |
| :---: | :---: | :---: | :---: | :---: |
| Bronze Subscription Level (1 year, one ID code, up to 200,000 scans) <br> Additional Scans Fee (block of 10,000) | $\begin{aligned} & 0.00 \\ & 0.00 \end{aligned}$ | $\begin{aligned} & \hline 0.00 \\ & 0.00 \end{aligned}$ | $\begin{aligned} & 0.00 \% \\ & 0.00 \% \end{aligned}$ | 0.00 NA |
| Silver Subscription Level (3 months, one ID code, up to 15 million scans) Additional Scans Fee (for block of 2 million scans) | $\begin{aligned} & \hline 0.00 \\ & 0.00 \end{aligned}$ |  | $\begin{aligned} & 0.00 \% \\ & 0.00 \% \end{aligned}$ | 0.00 NA |
| Gold Subscription Level:(1 year, one ID code, up to 50 million scans) Additional Scans Fee (for block of 6 million scans) | $\begin{aligned} & 0.00 \\ & 0.00 \end{aligned}$ | $\begin{aligned} & 0.00 \\ & 0.00 \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.00 \% \\ & 0.00 \% \end{aligned}$ | 0.00 <br> 0.00 |
| Platinum Subscription Level (1 year, three ID codes, unlimited scans) | 0.00 | 0.00 | 0.00\% | 0.00 |
| Additional ID Code Fee (Annual) | 0.00 | 0.00 | 0.00\% | 0.00 |
| Additional ID Code Fee (Quarterly) | 0.00 | 0.00 | 0.00\% | 0.00 |

Per the USPS' filing, "the prices for Confirm service are remaining zero in anticipation of a separate filing (later this year) requesting elimination of Confirm service." The USPS in its 2011 filing had said that the service will become a feature of the classes of mail that include letters and flats when mailers use an Intelligent Mail barcode (IMb) that contains a Mailer Identification (MID) code that has been registered to receive scan data.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce (PostCom) * (703) 524-0096 * 10/11/2012 (Filed by the USPS 10/11/12 to take effect 1/27/13)

## (All Rates Shown in Cents)

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr <br> Rates | Prop. <br> Rates | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Per Piece | PLUS <br> Per Pound | Per Piece | PLUS <br> Per Pound |
| NONMACH. MXD ADC | 62.1 | 63.2 | 1.8\% | 1.1 | 40.8 | 74.4 | 42.9 | 75.2 |
| NDC Entry | 58.8 | 59.9 | 1.9\% | 1.1 | 40.8 | 58.3 | 42.9 | 59.1 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| NONMACH. ADC | 52.4 | 53.7 | 2.5\% | 1.3 | 37.5 | 74.4 | 38.7 | 75.2 |
| NDC Entry | 49.1 | 50.4 | 2.6\% | 1.3 | 37.5 | 58.3 | 38.7 | 59.1 |
| SCF Entry | 48.1 | 49.4 | 2.7\% | 1.3 | 37.5 | 53.5 | 38.7 | 54.3 |
| NONMACH. 3-DIGIT | 48.5 | 50.3 | 3.7\% | 1.8 | 31.7 | 74.4 | 33.5 | 75.2 |
| NDC Entry | 45.2 | 47.0 | 4.0\% | 1.8 | 31.7 | 58.3 | 33.5 | 59.1 |
| SCF Entry | 44.2 | 46.0 | 4.1\% | 1.8 | 31.7 | 53.5 | 33.5 | 54.3 |
| NONMACH. 5-DIGIT | 39.2 | 40.8 | 4.1\% | 1.6 | 23.5 | 74.4 | 25.7 | 75.2 |
| NDC Entry | 35.9 | 37.5 | 4.5\% | 1.6 | 23.5 | 58.3 | 25.7 | 59.1 |
| SCF Entry | 34.9 | 36.5 | 4.6\% | 1.6 | 23.5 | 53.5 | 25.7 | 54.3 |
| MACH --MXD AADC /2 | 28.1 | 29.0 | 3.2\% | 0.9 | NA | NA | NA | NA |
| NDC Entry | 24.8 | 25.7 | 3.6\% | 0.9 | NA | NA | NA | NA |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| MACH --AADC / 2 | 26.5 | 27.4 | 3.4\% | 0.9 | NA | NA | NA | NA |
| NDC Entry | 23.2 | 24.1 | 3.9\% | 0.9 | NA | NA | NA | NA |
| SCF Entry | 22.2 | 23.1 | 4.1\% | 0.9 | NA | NA | NA | NA |


| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr <br> Rates | Prop. <br> Rates | $\begin{gathered} \% \\ \text { Diff } \end{gathered}$ | $\begin{aligned} & \text { Amt } \\ & \text { Diff } \end{aligned}$ | Per Piece | PLUS Per Pound | Per Piece | PLUS <br> Per Pound |
| AUTO - Mxd AADC /2 | 27.8 | 28.2 | 1.4\% | 0.4 | 12.5 | 74.4 | 12.7 | 75.2 |
| DNDC Entry | 24.5 | 24.9 | 1.6\% | 0.4 | 12.5 | 58.3 | 12.7 | 59.1 |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| AUTO -- AADC /2 | 26.2 | 26.6 | 1.5\% | 0.4 | 10.9 | 74.4 | 11.1 | 75.2 |
| DNDC Entry | 22.9 | 23.3 | 1.7\% | 0.4 | 10.9 | 58.3 | 11.1 | 59.1 |
| DSCF Entry | 21.9 | 22.3 | 1.8\% | 0.4 | 10.9 | 53.5 | 11.1 | 54.3 |
| AUTO -- 3-Digit /2 | 26.0 | 26.6 | 2.3\% | 0.6 | 10.7 | 74.4 | 11.1 | 75.2 |
| DNDC Entry | 22.7 | 23.3 | 2.6\% | 0.6 | 10.7 | 58.3 | 11.1 | 59.1 |
| DSCF Entry | 21.7 | 22.3 | 2.8\% | 0.6 | 10.7 | 53.5 | 11.1 | 54.3 |
| AUTO -- 5-Digit /2 | 24.2 | 24.7 | 2.1\% | 0.5 | 8.9 | 74.4 | 9.2 | 75.2 |
| DNDC Entry | 20.9 | 21.4 | 2.4\% | 0.5 | 8.9 | 58.3 | 9.2 | 59.1 |
| DSCF Entry | 19.9 | 20.4 | 2.5\% | 0.5 | 8.9 | 53.5 | 9.2 | 54.3 |

For all Standard Mail letters, add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay $\$ 0.35$ per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add $\$ 0.02$ for each piece that includes Picture Permit Imprint Indicia
/1 Automation letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece price minus the minimum letter per piece price corresponding to the applicable entry and density tier.
/2 Subtract $\$ 0.001$ for each automation letter that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *10/11/2012

## Regular Standard Mail Letters Postage Rates--Enhanced Carrier Route (Filed by the USPS 10/11/12 to take effect 1/27/13)

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr <br> Rates | Prop. <br> Rates | $\begin{gathered} \hline \% \\ \text { Diff } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { Amt } \\ & \text { Diff } \end{aligned}$ | Per Piece | PLUS <br> Per Pound | Per Piece | PLUS <br> Per Pound |
| ECR AUTO/NON-AUTO LTTRS - Basic /2 | 27.1 | 27.9 | 3.0\% | 0.8 | 12.7 | 70.0 | 13.5 | 69.9 |
| NDC Entry | 23.8 | 24.6 | 3.4\% | 0.8 | 12.7 | 53.9 | 13.5 | 53.8 |
| SCF Entry | 22.8 | 23.6 | 3.5\% | 0.8 | 12.7 | 49.1 | 13.5 | 49.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - High Density /2 | 19.9 | 20.2 | 1.5\% | 0.3 | 7.3 | 60.9 | 7.6 | 60.9 |
| NDC Entry | 16.6 | 16.9 | 1.8\% | 0.3 | 7.3 | 44.8 | 7.6 | 44.8 |
| SCF Entry | 15.6 | 15.9 | 1.9\% | 0.3 | 7.3 | 40.0 | 7.6 | 40.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS - High Density | 22.4 | 22.8 | 1.8\% | 0.4 | 9.8 | 60.9 | 10.2 | 60.9 |
| NDC Entry | 19.1 | 19.5 | 2.1\% | 0.4 | 9.8 | 44.8 | 10.2 | 44.8 |
| SCF Entry | 18.1 | 18.5 | 2.2\% | 0.4 | 9.8 | 40.0 | 10.2 | 40.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - High Density Plus /2/3 | NA | 19.9 | NA | 19.9 | NA | NA | 7.3 | 60.9 |
| NDC Entry | NA | 16.6 | NA | 16.6 | NA | NA | 7.3 | 44.8 |
| SCF Entry | NA | 15.6 | NA | 15.6 | NA | NA | 7.3 | 40.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS - High Density Plus /3 | NA | 22.4 | NA | 22.4 | NA | NA | 9.8 | 60.9 |
| NDC Entry | NA | 19.1 | NA | 19.1 | NA | NA | 9.8 | 44.8 |
| SCF Entry | NA | 18.1 | NA | 18.1 | NA | NA | 9.8 | 40.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - Saturation /2 | 18.5 | 18.9 | 2.2\% | 0.4 | 5.9 | 60.9 | 6.3 | 60.9 |
| NDC Entry | 15.2 | 15.6 | 2.6\% | 0.4 | 5.9 | 44.8 | 6.3 | 44.8 |
| SCF Entry | 14.2 | 14.6 | 2.8\% | 0.4 | 5.9 | 40.0 | 6.3 | 40.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS -- Saturation | 19.7 | 20.1 | 2.0\% | 0.4 | 7.1 | 60.9 | 7.5 | 60.9 |
| NDC Entry | 16.4 | 16.8 | 2.4\% | 0.4 | 7.1 | 44.8 | 7.5 | 44.8 |
| SCF Entry | 15.4 | 15.8 | 2.6\% | 0.4 | 7.1 | 40.0 | 7.5 | 40.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |

For all Standard Mail letters, add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service: If used in conjunction with electronic/automated Address Correction Service, forwarded letters pay $\$ 0.35$ per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add $\$ 0.02$ for each piece that includes Picture Permit Imprint Indicia
/1 Automation letter-sized pieces weighing more than 3.3 ounces but less than 3.5 ounces pay the applicable flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier. Saturation and high density letters over 3.5 ounces, and saturation (other than pieces with a simplified address) and high density letters over 3.3 ounces without eligible barcodes or not meeting automation letter standards must pay the prices shown in the applicable flats tables; cannot be entered at DDUs; and must be prepared as letters.
/2 Subtract $\$ 0.001$ per piece for each Basic, High Density or Saturation letter that complies with the requirements for Full Service Intelligent Mail.

# Regular Standard Mail Flats Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13) 

(All Rates Shown in Cents)

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr. <br> Rates | Prop. <br> Rates | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Per <br> Piece | PLUS <br> Per Pound | Per Piece | PLUS Per Pound |
| NONAUTO--MXD ADC | 56.1 | 58.4 | 4.1\% | 2.3 | 40.8 | 74.4 | 42.9 | 75.2 |
| NDC Entry | 52.8 | 55.1 | 4.4\% | 2.3 | 40.8 | 58.3 | 42.9 | 59.1 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| NONAUTO--ADC | 52.8 | 54.2 | 2.7\% | 1.4 | 37.5 | 74.4 | 38.7 | 75.2 |
| NDC Entry | 49.5 | 50.9 | 2.8\% | 1.4 | 37.5 | 58.3 | 38.7 | 59.1 |
| SCF Entry | 48.5 | 49.9 | 2.9\% | 1.4 | 37.5 | 53.5 | 38.7 | 54.3 |
| NONAUTO. - 3-DIGIT | 47.0 | 49.0 | 4.3\% | 2.0 | 31.7 | 74.4 | 33.5 | 75.2 |
| NDC Entry | 43.7 | 45.7 | 4.6\% | 2.0 | 31.7 | 58.3 | 33.5 | 59.1 |
| SCF Entry | 42.7 | 44.7 | 4.7\% | 2.0 | 31.7 | 53.5 | 33.5 | 54.3 |
| NONAUTO - 5-DIGIT | 38.8 | 41.2 | 6.2\% | 2.4 | 23.5 | 74.4 | 25.7 | 75.2 |
| NDC Entry | 35.5 | 37.9 | 6.8\% | 2.4 | 23.5 | 58.3 | 25.7 | 59.1 |
| SCF Entry | 34.5 | 36.9 | 7.0\% | 2.4 | 23.5 | 53.5 | 25.7 | 54.3 |
| AUTO - Mxd ADC /1 | 50.4 | 50.9 | 1.0\% | 0.5 | 35.1 | 74.4 | 35.4 | 75.2 |
| DNDC Entry | 47.1 | 47.6 | 1.1\% | 0.5 | 35.1 | 58.3 | 35.4 | 59.1 |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| AUTO -- ADC /1 | 49.4 | 49.9 | 1.0\% | 0.5 | 34.1 | 74.4 | 34.4 | 75.2 |
| DNDC Entry | 46.1 | 46.6 | 1.1\% | 0.5 | 34.1 | 58.3 | 34.4 | 59.1 |
| DSCF Entry | 45.1 | 45.6 | 1.1\% | 0.5 | 34.1 | 53.5 | 34.4 | 54.3 |
| AUTO -- 3-Digit /1 | 43.8 | 44.9 | 2.5\% | 1.1 | 28.5 | 74.4 | 29.4 | 75.2 |
| DNDC Entry | 40.5 | 41.6 | 2.7\% | 1.1 | 28.5 | 58.3 | 29.4 | 59.1 |
| DSCF Entry | 39.5 | 40.6 | 2.8\% | 1.1 | 28.5 | 53.5 | 29.4 | 54.3 |
| AUTO -- 5-Digit /1 | 35.3 | 36.2 | 2.6\% | 0.9 | 20.0 | 74.4 | 20.7 | 75.2 |
| DNDC Entry | 32.0 | 32.9 | 2.8\% | 0.9 | 20.0 | 58.3 | 20.7 | 59.1 |
| DSCF Entry | 31.0 | 31.9 | 2.9\% | 0.9 | 20.0 | 53.5 | 20.7 | 54.3 |

For all Standard Mail flats, add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay $\$ 1.05$ per piece. Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472 .

Add $\$ 0.02$ for each piece that includes Picture Permit Imprint Indicia

Customized Market Mail $(\mathrm{CMM})$ prices $=46.0$ cents per piece
/1 Subtract $\$ 0.001$ for each automation flat that complies with the requirements for Full Service Intelligent Mail.

## Regular Standard Mail Flats Postage Rates--Enhanced Carrier Route (Filed by the USPS 10/11/12 to take effect 1/27/13)

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces / 1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr. <br> Rates | Prop. <br> Rates | $\begin{gathered} \% \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Per Piece | PLUS Per Pound | Per Piece | PLUS <br> Per Pound |
| ECR FLATS - Basic $/ 4$ | 27.1 | 27.9 | 3.0\% | 0.8 | 12.7 | 70.0 | 13.5 | 69.9 |
| NDC Entry | 23.8 | 24.6 | 3.4\% | 0.8 | 12.7 | 53.9 | 13.5 | 53.8 |
| SCF Entry | 22.8 | 23.6 | 3.5\% | 0.8 | 12.7 | 49.1 | 13.5 | 49.0 |
| Delivery Unit Entry | 21.9 | 22.7 | 3.7\% | 0.8 | 12.7 | 44.8 | 13.5 | 44.7 |
| ECR FLATS - High Density /2 /4 | 22.4 | 22.8 | 1.8\% | 0.4 | 9.8 | 60.9 | 10.2 | 60.9 |
| NDC Entry | 19.1 | 19.5 | 2.1\% | 0.4 | 9.8 | 44.8 | 10.2 | 44.8 |
| SCF Entry | 18.1 | 18.5 | 2.2\% | 0.4 | 9.8 | 40.0 | 10.2 | 40.0 |
| Delivery Unit Entry | 17.2 | 17.6 | 2.3\% | 0.4 | 9.8 | 35.7 | 10.2 | 35.7 |
| ECR FLATS - High Density Plus /2/3/4 | NA | 22.4 | NA | 22.4 | NA | NA | 9.8 | 60.9 |
| NDC Entry | NA | 19.1 | NA | 19.1 | NA | NA | 9.8 | 44.8 |
| SCF Entry | NA | 18.1 | NA | 18.1 | NA | NA | 9.8 | 40.0 |
| Delivery Unit Entry | NA | 17.2 | NA | 17.2 | NA | NA | 9.8 | 35.7 |
| ECR FLATS - Saturation /4 | 19.7 | 20.1 | 2.0\% | 0.4 | 7.1 | 60.9 | 7.5 | 60.9 |
| NDC Entry | 16.4 | 16.8 | 2.4\% | 0.4 | 7.1 | 44.8 | 7.5 | 44.8 |
| SCF Entry | 15.4 | 15.8 | 2.6\% | 0.4 | 7.1 | 40.0 | 7.5 | 40.0 |
| Delivery Unit Entry $/ 5$ | 14.5 | 14.9 | 2.8\% | 0.4 | 7.1 | 35.7 | 7.5 | 35.7 |

For all Standard Mail letters and flats, add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay $\$ 1.05$ per piece (no change from current rate). Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add $\$ 0.031$ (currently $\$ 0.050$ ) for each piece addressed using a Detached Address Label with no advertising or a Detached Address Label containing advertising (Detached Marketing Label).
/1 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier.
/2 Subtract $\$ 0.001$ per piece for each High Density flat that complies with the requirements for Full Service Intelligent Mail.
/3 The USPS has added a new High Density Plus price category
/4 Add $\$ 0.02$ for each piece that includes Picture Permit Imprint Indicia
/5 Every Door Direct Mail (retail) Saturation Flats (3.3 ounces or less) price $=16.0$ cents per piece (DDU entry)

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 10/11/12

|  | For Pieces Weighing 3.3 Ounces or Less (Per Piece Rates) |  |  |  | For Pieces Weighing More <br> than 3.3 Ounces (Per Piece PLUS Per Pound Rates) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUBCLASS/ <br> Rate Category | Current <br> Rates Per Piece | Prop. <br> Rates <br> Per <br> Piece | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr. <br> Rates Per Piece | Prop. <br> Rates <br> Per <br> Piece | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | PLUS <br> Curr. <br> Rates <br> Per <br> Pound. | PLUS <br> Prop. <br> Rates <br> Per <br> Pound | \% <br> Diff | Amt Diff |
| MKTG MIXED NDC | 1.470 | 1.477 | 0.5\% | 0.0 | 1.260 | 1.264 | 0.3\% | 0.004 | 1.018 | 1.034 | 1.6\% | 0.016 |
| DNDC Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG NDC | 1.055 | 1.063 | 0.8\% | 0.0 | 0.845 | 0.850 | 0.6\% | 0.005 | 1.018 | 1.034 | 1.6\% | 0.016 |
| DNDC Entry | 1.009 | 1.017 | 0.8\% | 0.0 | 0.845 | 0.850 | 0.6\% | 0.005 | 0.794 | 0.811 | 2.1\% | 0.017 |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG SCF | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DNDC Entry | 0.637 | 0.705 | 10.7\% | 0.1 | 0.473 | 0.538 | 13.7\% | 0.065 | 0.794 | 0.811 | 2.1\% | 0.017 |
| DSCF Entry | 0.588 | 0.656 | 11.6\% | 0.1 | 0.473 | 0.538 | 13.7\% | 0.065 | 0.556 | 0.572 | 2.9\% | 0.016 |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG 5-DIGIT | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DNDC Entry | 0.613 | 0.637 | 3.9\% | 0.0 | 0.449 | 0.470 | 4.7\% | 0.021 | 0.794 | 0.811 | 2.1\% | 0.017 |
| DSCF Entry | 0.564 | 0.588 | 4.3\% | 0.0 | 0.449 | 0.470 | 4.7\% | 0.021 | 0.556 | 0.572 | 2.9\% | 0.016 |
| DDU Entry | 0.527 | 0.551 | 4.6\% | 0.0 | 0.449 | 0.470 | 4.7\% | 0.021 | 0.377 | 0.393 | 4.2\% | 0.016 |

For nonbarcoded parcels, add $\$ 0.064$ per piece (currently $\$ 0.06$ per piece). The surcharge does not apply to pieces sorted to 5 -digit ZIP Code numbers.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price or Priority Mail price for the piece plus the price multiplied by a factor of 2.472.

Add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *10/11/2012

## (All Rates Shown in Cents)

| SUBCLASS/ <br> Rate Category | For "Small" Parcels (Per Piece Rates) / 1 |  |  |  | For "Large" Parcels (Per Piece Rates) /2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr. Rates Per Piece $/ 3$ | Prop. Rates Per Piece | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr. Rates Per Piece / 3 | Prop. Rates Per Piece | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | $\begin{gathered} \text { Amt } \\ \text { Diff } \end{gathered}$ |
| ECR BASICMailing Volume Tier: |  |  |  |  |  |  |  |  |
| 0-200,000 | NA | 0.360 | NA | 0.360 | NA | 0.400 | NA | 0.400 |
| 200,001-400,000 | NA | 0.350 | NA | 0.350 | NA | 0.390 | NA | 0.390 |
| 400,001-600,000 | NA | 0.340 | NA | 0.340 | NA | 0.380 | NA | 0.380 |
| 600,001-800,000 | NA | 0.330 | NA | 0.330 | NA | 0.370 | NA | 0.370 |
| 800,000-1,000,000 | NA | 0.320 | NA | 0.320 | NA | 0.360 | NA | 0.360 |
| Over 1,000,000 | NA | 0.310 | NA | 0.310 | NA | 0.350 | NA | 0.350 |
| PLUS Handling Fee Per Pallet for DNDC/DSCF Entry: |  |  |  |  |  |  |  |  |
| DNDC Entry 3-Digit Presort | NA | 45.614 | NA | 45.614 | NA | 45.614 | NA | 45.614 |
| DNDC Entry 5-Digit Presort | NA | 74.168 | NA | 74.168 | NA | 74.168 | NA | 74.168 |
| DSCF Entry 5-Digit Presort | NA | 34.750 | NA | 34.750 | NA | 34.750 | NA | 34.750 |
| PLUS Pallet Presort Fee Per Carton/Sack |  |  |  |  |  |  |  |  |
| 3-Digit | NA | 6.212 | NA | 6.212 | NA | 6.212 | NA | 6.212 |
| ECR SATURATION / 4 /5 <br> Mailing Volume Tier: |  |  |  |  |  |  |  |  |
| 0-200,000 | NA | 0.260 | NA | 0.260 | NA | 0.300 | NA | 0.300 |
| 200,001-400,000 | NA | 0.250 | NA | 0.250 | NA | 0.290 | NA | 0.290 |
| 400,001-600,000 | NA | 0.240 | NA | 0.240 | NA | 0.280 | NA | 0.280 |
| 600,001-800,000 | NA | 0.230 | NA | 0.230 | NA | 0.270 | NA | 0.270 |
| 800,000-1,000,000 | NA | 0.220 | NA | 0.220 | NA | 0.260 | NA | 0.260 |
| Over 1,000,000 | NA | 0.210 | NA | 0.210 | NA | 0.250 | NA | 0.250 |
| PLUS Handing Fee Per Pallet for DNDC/DSCF Entry: |  |  |  |  |  |  |  |  |
| DNDC Entry 3-Digit Presort | NA | 45.614 | NA | 45.614 | NA | 45.614 | NA | 45.614 |
| DNDC Entry 5-Digit Presort | NA | 74.168 | NA | 74.168 | NA | 74.168 | NA | 74.168 |
| DSCF Entry 5-Digit Presort | NA | 34.750 | NA | 34.750 | NA | 34.750 | NA | 34.750 |
| PLUS Pallet Presort Fee Per Carton/Sack |  |  |  |  |  |  |  |  |
| 3-Digit | NA | 6.212 | NA | 6.212 | NA | 6.212 | NA | 6.212 |

Add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472 .
/1 Small is not more than any of the following: 6 -inch length, 4 -inch height, and 1.5 -inch thickness.
/2 Large is more than any of the following: 6 -inch length, 4 -inch height, and 1.5 -inch thickness, but not more than any of the following: 12 -inch length, 9 -inch height, and 2 -inch thickness.
/3 Because the USPS' 2013 proposed pricing changes for Standard Mail Parcels represent an entirely new price structure and methodologies for determining prices, it is impossible to do an "apples to apples" comparison of current prices and the proposed changes.
/4 Saturation Parcels: minimum length = large enough to accommodate postage, address and other required elements on address side (no minimum weight). Maximum length $=$ not more than any of the following: 12 -inch length, 9 -inch height, and 2 -inch thickness ( maximum weight $=$ less than 16 ounces)

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *10/11/2012

Nonprofit Standard Mail Letters Postage Rates
(Filed by the USPS 10/11/12 to take effect 1/27/13)

## (All Rates Shown in Cents)

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr <br> Rates | Proposed Rates | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | $\begin{aligned} & \text { Amt } \\ & \text { Diff } \end{aligned}$ | Per Piece | PLUS Per Pound | Per Piece | PLUS <br> Per Pound |
| NONMACH. MXD ADC | 50.9 | 52.0 | 2.2\% | 1.1 | 28.1 | 63.9 | 29.9 | 64.8 |
| NDC Entry | 47.6 | 48.7 | 2.3\% | 1.1 | 28.1 | 47.8 | 29.9 | 48.7 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| NONMACH. ADC | 41.2 | 42.5 | 3.2\% | 1.3 | 24.8 | 63.9 | 25.7 | 64.8 |
| NDC Entry | 37.9 | 39.2 | 3.4\% | 1.3 | 24.8 | 47.8 | 25.7 | 48.7 |
| SCF Entry | 36.9 | 38.2 | 3.5\% | 1.3 | 24.8 | 43.0 | 25.7 | 43.9 |
| NONMACH. 3-DIGIT | 37.3 | 39.1 | 4.8\% | 1.8 | 20.0 | 63.9 | 21.2 | 64.8 |
| NDC Entry | 34.0 | 35.8 | 5.3\% | 1.8 | 20.0 | 47.8 | 21.2 | 48.7 |
| SCF Entry | 33.0 | 34.8 | 5.5\% | 1.8 | 20.0 | 43.0 | 21.2 | 43.9 |
| NONMACH. 5-DIGIT | 28.0 | 29.6 | 5.7\% | 1.6 | 11.9 | 63.9 | 13.4 | 64.8 |
| NDC Entry | 24.7 | 26.3 | 6.5\% | 1.6 | 11.9 | 47.8 | 13.4 | 48.7 |
| SCF Entry | 23.7 | 25.3 | 6.8\% | 1.6 | 11.9 | 43.0 | 13.4 | 43.9 |
| MACH-- MXD AADC | 17.2 | 17.8 | 3.5\% | 0.6 | NA | NA | NA | NA |
| NDC Entry | 13.9 | 14.5 | 4.3\% | 0.6 | NA | NA | NA | NA |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| MACH -- AADC | 15.6 | 16.2 | 3.8\% | 0.6 | NA | NA | NA | NA |
| NDC Entry | 12.3 | 12.9 | 4.9\% | 0.6 | NA | NA | NA | NA |
| SCF Entry | 11.3 | 11.9 | 5.3\% | 0.6 | NA | NA | NA | NA |


| SUBCLASS/ Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces / 1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | $\begin{aligned} & \text { Curr } \\ & \text { Rates } \end{aligned}$ | Proposed Rates | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Per Piece | PLUS Per Pound | Per Piece | PLUS <br> Per Pound |
| AUTO - Mxd AADC /2 | 16.6 | 17.0 | 2.4\% | 0.4 | 3.4 | 63.9 | 3.6 | 64.8 |
| NDC Entry | 13.3 | 13.7 | 3.0\% | 0.4 | 3.4 | 47.8 | 3.6 | 48.7 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| AUTO -- AADC /2 | 15.0 | 15.4 | 2.7\% | 0.4 | 1.8 | 63.9 | 2.0 | 64.8 |
| NDC Entry | 11.7 | 12.1 | 3.4\% | 0.4 | 1.8 | 47.8 | 2.0 | 48.7 |
| SCF Entry | 10.7 | 11.1 | 3.7\% | 0.4 | 1.8 | 43.0 | 2.0 | 43.9 |
| AUTO -- 3-Digit /2 | 14.8 | 15.4 | 4.1\% | 0.6 | 1.6 | 63.9 | 2.0 | 64.8 |
| NDC Entry | 11.5 | 12.1 | 5.2\% | 0.6 | 1.6 | 47.8 | 2.0 | 48.7 |
| SCF Entry | 10.5 | 11.1 | 5.7\% | 0.6 | 1.6 | 43.0 | 2.0 | 43.9 |
| AUTO -- 5-Digit /2 | 13.0 | 13.5 | 3.8\% | 0.5 | -0.2 | 63.9 | 0.1 | 64.8 |
| NDC Entry | 9.7 | 10.2 | 5.2\% | 0.5 | -0.2 | 47.8 | 0.1 | 48.7 |
| SCF Entry | 8.7 | 9.2 | 5.7\% | 0.5 | -0.2 | 43.0 | 0.1 | 43.9 |

For all Nonprofit Standard Mail letters, add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay $\$ 0.35$ per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add $\$ 0.02$ for each piece that includes Picture Permit Imprint Indicia
/1 Automation letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry and density tier.
/2 Subtract $\$ 0.001$ for each automation letter or flat that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *10/11/2012

# Nonprofit Standard Mail Letters Postage Rates--Enhanced Carrier Route (Filed by the USPS 10/11/12 to take effect 1/27/13) 

| SUBCLASS/ <br> Rate Category | (All Rates Shown in Cents) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces $/ 1$ |  |  |  |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr <br> Rates | Prop. <br> Rates | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | $\begin{aligned} & \hline \text { Amt } \\ & \text { Diff } \end{aligned}$ | Per Piece | PLUS <br> Per Pound | Per Piece | PLUS <br> Per Pound |
| ECR AUTO/NON-AUTO LTTRS - Basic /2 | 19.4 | 20.2 | 4.1\% | 0.8 | 8.5 | 53.0 | 9.3 | 52.9 |
| NDC Entry | 16.1 | 16.9 | 5.0\% | 0.8 | 8.5 | 36.9 | 9.3 | 36.8 |
| SCF Entry | 15.1 | 15.9 | 5.3\% | 0.8 | 8.5 | 32.1 | 9.3 | 32.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - High Density /2 | 12.5 | 12.8 | 2.4\% | 0.3 | 3.4 | 43.9 | 3.7 | 43.9 |
| NDC Entry | 9.2 | 9.5 | 3.3\% | 0.3 | 3.4 | 27.8 | 3.7 | 27.8 |
| SCF Entry | 8.2 | 8.5 | 3.7\% | 0.3 | 3.4 | 23.0 | 3.7 | 23.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS - High Density | 14.9 | 15.3 | 2.7\% | 0.4 | 5.8 | 43.9 | 6.2 | 43.9 |
| NDC Entry | 11.6 | 12.0 | 3.4\% | 0.4 | 5.8 | 27.8 | 6.2 | 27.8 |
| SCF Entry | 10.6 | 11.0 | 3.8\% | 0.4 | 5.8 | 23.0 | 6.2 | 23.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - High Density Plus /2/3 | NA | 12.5 | NA | 12.5 | NA | NA | 3.4 | 43.9 |
| NDC Entry | NA | 9.2 | NA | 9.2 | NA | NA | 3.4 | 27.8 |
| SCF Entry | NA | 8.2 | NA | 8.2 | NA | NA | 3.4 | 23.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS - High Density Plus /3 | NA | 14.9 | NA | 14.9 | NA | NA | 5.8 | 43.9 |
| NDC Entry | NA | 11.6 | NA | 11.6 | NA | NA | 5.8 | 27.8 |
| SCF Entry | NA | 10.6 | NA | 10.6 | NA | NA | 5.8 | 23.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - Saturation /2 | 11.1 | 11.5 | 3.6\% | 0.4 | 2.0 | 43.9 | 2.4 | 43.9 |
| NDC Entry | 7.8 | 8.2 | 5.1\% | 0.4 | 2.0 | 27.8 | 2.4 | 27.8 |
| SCF Entry | 6.8 | 7.2 | 5.9\% | 0.4 | 2.0 | 23.0 | 2.4 | 23.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS -- Saturation | 12.2 | 12.6 | 3.3\% | 0.4 | 3.1 | 43.9 | 3.5 | 43.9 |
| NDC Entry | 8.9 | 9.3 | 4.5\% | 0.4 | 3.1 | 27.8 | 3.5 | 27.8 |
| SCF Entry | 7.9 | 8.3 | 5.1\% | 0.4 | 3.1 | 23.0 | 3.5 | 23.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |

For all Standard Mail letters, add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service: If used in conjunction with electronic/automated Address Correction Service, forwarded letters pay $\$ 0.35$ per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add $\$ 0.02$ for each piece that includes Picture Permit Imprint Indicia
/1 Automation letter-sized pieces weighing more than 3.3 ounces but less than 3.5 ounces pay the applicable flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier. Saturation and high density letters over 3.5 ounces, and saturation (other than pieces with a simplified address) and high density letters over 3.3 ounces without eligible barcodes or not meeting automation letter standards must pay the prices shown in the applicable flats tables; cannot be entered at DDUs; and must be prepared as letters. Subtract $\$ 0.001$ per piece for each Basic, High Density or Saturation letter that complies with the requirements for Full Service Intelligent Mail.
/3 The USPS has added a new High Density Plus price category
This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 10/11/12

Nonprofit Standard Mail Flats Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr. <br> Rates | Prop. <br> Rates | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Per Piece | PLUS Per Pound | Per Piece | PLUS <br> Per Pound |
| NONAUTO-- MXD ADC | 41.3 | 43.3 | 4.8\% | 2.0 | 28.1 | 63.9 | 29.9 | 64.8 |
| NDC Entry | 38.0 | 40.0 | 5.3\% | 2.0 | 28.1 | 47.8 | 29.9 | 48.7 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| NONAUTO -- ADC | 38.0 | 39.1 | 2.9\% | 1.1 | 24.8 | 63.9 | 25.7 | 64.8 |
| NDC Entry | 34.7 | 35.8 | 3.2\% | 1.1 | 24.8 | 47.8 | 25.7 | 48.7 |
| SCF Entry | 33.7 | 34.8 | 3.3\% | 1.1 | 24.8 | 43.0 | 25.7 | 43.9 |
| NONAUTO - 3-DIGIT | 33.2 | 34.6 | 4.2\% | 1.4 | 20.0 | 63.9 | 21.2 | 64.8 |
| NDC Entry | 29.9 | 31.3 | 4.7\% | 1.4 | 20.0 | 47.8 | 21.2 | 48.7 |
| SCF Entry | 28.9 | 30.3 | 4.8\% | 1.4 | 20.0 | 43.0 | 21.2 | 43.9 |
| NONAUTO - 5-DIGIT | 25.1 | 26.8 | 6.8\% | 1.7 | 11.9 | 63.9 | 13.4 | 64.8 |
| NDC Entry | 21.8 | 23.5 | 7.8\% | 1.7 | 11.9 | 47.8 | 13.4 | 48.7 |
| SCF Entry | 20.8 | 22.5 | 8.2\% | 1.7 | 11.9 | 43.0 | 13.4 | 43.9 |
| AUTO - Mxd ADC /1 | 35.6 | 35.8 | 0.6\% | 0.2 | 22.4 | 63.9 | 22.4 | 64.8 |
| NDC Entry | 32.3 | 32.5 | 0.6\% | 0.2 | 22.4 | 47.8 | 22.4 | 48.7 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| AUTO -- ADC /1 | 34.6 | 34.8 | 0.6\% | 0.2 | 21.4 | 63.9 | 21.4 | 64.8 |
| NDC Entry | 31.3 | 31.5 | 0.6\% | 0.2 | 21.4 | 47.8 | 21.4 | 48.7 |
| SCF Entry | 30.3 | 30.5 | 0.7\% | 0.2 | 21.4 | 43.0 | 21.4 | 43.9 |
| AUTO -- 3-Digit /1 | 29.0 | 29.8 | 2.8\% | 0.8 | 15.8 | 63.9 | 16.4 | 64.8 |
| NDC Entry | 25.7 | 26.5 | 3.1\% | 0.8 | 15.8 | 47.8 | 16.4 | 48.7 |
| SCF Entry | 24.7 | 25.5 | 3.2\% | 0.8 | 15.8 | 43.0 | 16.4 | 43.9 |
| AUTO -- 5-Digit /1 | 21.4 | 21.8 | 1.9\% | 0.4 | 8.2 | 63.9 | 8.4 | 64.8 |
| NDC Entry | 18.1 | 18.5 | 2.2\% | 0.4 | 8.2 | 47.8 | 8.4 | 48.7 |
| SCF Entry | 17.1 | 17.5 | 2.3\% | 0.4 | 8.2 | 43.0 | 8.4 | 43.9 |

Add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay $\$ 1.05$ per piece. Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add $\$ 0.02$ for each piece that includes Picture Permit Imprint Indicia
Customized Market Mail (CMM) prices = 33.4 cents per piece
/1 Subtract $\$ 0.001$ for each automation flat that complies with the requirements for Full Service Intelligent Mail.
This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *10/11/2012

# Nonprofit Standard Mail Flats Postage Rates--Enhanced Carrier Route (Filed by the USPS 10/11/12 to take effect 1/27/13) 

| SUBCLASS/ Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr. <br> Rates | Prop. <br> Rates | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Per Piece | PLUS Per Pound | Per Piece | PLUS Per Pound |
| ECR FLATS - Basic /4 | 19.4 | 20.2 | 4.1\% | 0.8 | 8.5 | 53.0 | 9.3 | 52.9 |
| NDC Entry | 16.1 | 16.9 | 5.0\% | 0.8 | 8.5 | 36.9 | 9.3 | 36.8 |
| SCF Entry | 15.1 | 15.9 | 5.3\% | 0.8 | 8.5 | 32.1 | 9.3 | 32.0 |
| Delivery Unit Entry | 14.2 | 15.0 | 5.6\% | 0.8 | 8.5 | 27.8 | 9.3 | 27.7 |
| ECR FLATS - High Density /2 /4 | 14.9 | 15.3 | 2.7\% | 0.4 | 5.8 | 43.9 | 6.2 | 43.9 |
| NDC Entry | 11.6 | 12.0 | 3.4\% | 0.4 | 5.8 | 27.8 | 6.2 | 27.8 |
| SCF Entry | 10.6 | 11.0 | 3.8\% | 0.4 | 5.8 | 23.0 | 6.2 | 23.0 |
| Delivery Unit Entry | 9.7 | 10.1 | 4.1\% | 0.4 | 5.8 | 18.7 | 6.2 | 18.7 |
| ECR FLATS - High Density Plus /2 /3 /4 | NA | 14.9 | NA | 14.9 | NA | NA | 5.8 | 43.9 |
| NDC Entry | NA | 11.6 | NA | 11.6 | NA | NA | 5.8 | 27.8 |
| SCF Entry | NA | 10.6 | NA | 10.6 | NA | NA | 5.8 | 23.0 |
| Delivery Unit Entry | NA | 9.7 | NA | 9.7 | NA | NA | 5.8 | 18.7 |
| ECR FLATS -- Saturation /4 | 12.2 | 12.6 | 3.3\% | 0.4 | 3.1 | 43.9 | 3.5 | 43.9 |
| NDC Entry | 8.9 | 9.3 | 4.5\% | 0.4 | 3.1 | 27.8 | 3.5 | 27.8 |
| SCF Entry | 7.9 | 8.3 | 5.1\% | 0.4 | 3.1 | 23.0 | 3.5 | 23.0 |
| Delivery Unit Entry /5 | 7.0 | 7.4 | 5.7\% | 0.4 | 3.1 | 18.7 | 3.5 | 18.7 |

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay $\$ 1.05$ per piece (no change from current rate). Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add $\$ 0.031$ (currently $\$ 0.050$ ) for each piece addressed using a Detached Address Label with no advertising or a Detached Address Label containing advertising (Detached Marketing Label).

For all Nonprofit Standard Mail letters and flats, add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.
/1 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier.
/2 Subtract $\$ 0.001$ per piece for each High Density flat that complies with the requirements for Full Service Intelligent Mail.
/3 The USPS has added a new High Density Plus price category
/4 Add $\$ 0.02$ for each piece that includes Picture Permit Imprint Indicia
/5 Every Door Direct Mail (retail) Saturation Flats (3.3 ounces or less) price $=16.0$ cents per piece (DDU entry)
This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 10/11/12

Nonprofit Standard Mail Parcels Postage Rates
Page 1 of 2 (Filed by the USPS 10/11/12 to take effect 1/27/13)
(All Rates Shown in Dollars)

|  | For Parcels Weighing 3.3 Oz. or Less (Per Piece Rates) |  |  |  | For Parcels Weighing Morethan 3.3 Ounces (Per Piece PLUS Per Pound Rates) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUBCLASS/ <br> Rate Category | Current <br> Rates <br> Per <br> Piece | Prop. <br> Rates <br> Per <br> Piece | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. <br> Rates <br> Per <br> Piece | Prop. <br> Rates <br> Per <br> Piece | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | PLUS <br> Curr. <br> Rates <br> Per <br> Pound | PLUS <br> Prop. <br> Rates <br> Per <br> Pound | \% <br> Diff | Amt Diff |
| IRREGULAR MXD NDC | 1.476 | 1.493 | 1.2\% | 0.017 | 1.282 | 1.298 | 1.2\% | 0.016 | 0.940 | 0.947 | 0.7\% | 0.007 |
| NDC Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| IRREGULAR NDC | 1.107 | 1.128 | 1.9\% | 0.021 | 0.913 | 0.933 | 2.2\% | 0.020 | 0.940 | 0.947 | 0.7\% | 0.007 |
| NDC Entry | 1.061 | 1.082 | 2.0\% | 0.021 | 0.913 | 0.933 | 2.2\% | 0.020 | 0.716 | 0.724 | 1.1\% | 0.008 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| IIREGULAR SCF | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| NDC Entry | 0.717 | 0.726 | 1.3\% | 0.009 | 0.569 | 0.577 | 1.4\% | 0.008 | 0.716 | 0.724 | 1.1\% | 0.008 |
| SCF Entry | 0.668 | 0.677 | 1.3\% | 0.009 | 0.569 | 0.577 | 1.4\% | 0.008 | 0.478 | 0.485 | 1.5\% | 0.007 |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| IRREGULAR 5-DIGIT | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| NDC Entry | 0.692 | 0.697 | 0.7\% | 0.005 | 0.544 | 0.548 | 0.7\% | 0.004 | 0.716 | 0.724 | 1.1\% | 0.008 |
| SCF Entry | 0.643 | 0.648 | 0.8\% | 0.005 | 0.544 | 0.548 | 0.7\% | 0.004 | 0.478 | 0.485 | 1.5\% | 0.007 |
| DDU Entry | 0.606 | 0.611 | 0.8\% | 0.005 | 0.544 | 0.548 | 0.7\% | 0.004 | 0.299 | 0.306 | 2.3\% | 0.007 |
| MACH MXD NDC | NA | NA | NA | NA | 1.163 | 1.170 | 0.6\% | 0.007 | 0.940 | 0.947 | 0.7\% | 0.007 |
| NDC Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MACH NDC | NA | NA | NA | NA | 0.794 | 0.808 | 1.8\% | 0.014 | 0.940 | 0.947 | 0.7\% | 0.007 |
| NDC Entry | NA | NA | NA | NA | 0.794 | 0.808 | 1.8\% | 0.014 | 0.716 | 0.724 | 1.1\% | 0.008 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MACH 5-DIGIT | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| NDC Entry | NA | NA | NA | NA | 0.544 | 0.548 | 0.7\% | 0.004 | 0.716 | 0.724 | 1.1\% | 0.008 |
| SCF Entry | NA | NA | NA | NA | 0.544 | 0.548 | 0.7\% | 0.004 | 0.478 | 0.485 | 1.5\% | 0.007 |
| DDU Entry | NA | NA | NA | NA | 0.544 | 0.548 | 0.7\% | 0.004 | 0.299 | 0.306 | 2.3\% | 0.007 |


|  | For Parcels Weighing 3.3 Oz. or Less (Per Piece Rates) |  |  |  | For Parcels Weighing Morethan 3.3 Ounces (Per Piece PLUS Per Pound Rates) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUBCLASS/ <br> Rate Category | Current <br> Rates <br> Per <br> Piece | Prop. Rates Per Piece | $\begin{gathered} \% \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr. <br> Rates <br> Per <br> Piece | Prop. Rates Per Piece | $\begin{gathered} \% \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | PLUS Curr. Rates Per Pound | PLUS <br> Prop. <br> Rates <br> Per <br> Pound | $\begin{gathered} \% \\ \text { Diff } \end{gathered}$ | Amt Diff |
| MKTG MXD NDC /1 | 1.340 | 1.402 | 4.6\% | 0.062 | 1.149 | 1.205 | 4.9\% | 0.056 | 0.928 | 0.954 | 2.8\% | 0.026 |
| NDC Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG NDC /1 | 0.964 | 0.988 | 2.5\% | 0.024 | 0.773 | 0.791 | 2.3\% | 0.018 | 0.928 | 0.954 | 2.8\% | 0.026 |
| NDC Entry | 0.918 | 0.942 | 2.6\% | 0.024 | 0.773 | 0.791 | 2.3\% | 0.018 | 0.704 | 0.731 | 3.8\% | 0.027 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG SCF / 1 | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| NDC Entry | 0.574 | 0.630 | 9.8\% | 0.056 | 0.429 | 0.479 | 11.7\% | 0.050 | 0.704 | 0.731 | 3.8\% | 0.027 |
| SCF Entry | 0.525 | 0.580 | 10.5\% | 0.055 | 0.429 | 0.479 | 11.7\% | 0.050 | 0.466 | 0.492 | 5.6\% | 0.026 |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG 5-DIGIT / 1 | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| NDC Entry | 0.552 | 0.562 | 1.8\% | 0.010 | 0.407 | 0.411 | 1.0\% | 0.004 | 0.704 | 0.731 | 3.8\% | 0.027 |
| SCF Entry | 0.503 | 0.512 | 1.8\% | 0.009 | 0.407 | 0.411 | 1.0\% | 0.004 | 0.466 | 0.492 | 5.6\% | 0.026 |
| DDU Entry | 0.470 | 0.476 | 1.3\% | 0.006 | 0.407 | 0.411 | 1.0\% | 0.004 | 0.287 | 0.313 | 9.1\% | 0.026 |

Add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472 .

For non-barcoded parcels, add $\$ 0.064$ per piece (currently $\$ 0.06$ per piece). The Surcharge does not apply to pieces sorted to 5 -digit ZIP Codes.

This chart was prepared by Postal Consulting Services Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 10/11/2012

# Nonprofit Standard Mail Enhanced Carrier Route Parcels Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13) 

## (All Rates Shown in Cents)

| SUBCLASS/ <br> Rate Category | For "Small" Parcels (Per Piece Rates) / 1 |  |  |  | For "Large" Parcels (Per Piece Rates) /2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr. Rates Per Piece / 3 | Prop. Rates Per Piece | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | $\begin{gathered} \text { Amt } \\ \text { Diff } \end{gathered}$ | Curr. Rates Per Piece / 3 | Prop. Rates <br> Per Piece | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt Diff |
| ECR BASIC <br> Mailing Volume Tier: |  |  |  |  |  |  |  |  |
| 0-200,000 | NA | 0.270 | NA | 0.270 | NA | 0.300 | NA | 0.300 |
| 200,001-400,000 | NA | 0.263 | NA | 0.263 | NA | 0.293 | NA | 0.293 |
| 400,001-600,000 | NA | 0.255 | NA | 0.255 | NA | 0.285 | NA | 0.285 |
| 600,001-800,000 | NA | 0.248 | NA | 0.248 | NA | 0.278 | NA | 0.278 |
| 800,000-1,000,000 | NA | 0.240 | NA | 0.240 | NA | 0.270 | NA | 0.270 |
| Over 1,000,000 | NA | 0.233 | NA | 0.233 | NA | 0.263 | NA | 0.263 |
| PLUS Handling Fee Per Pallet for DNDC/DSCF Entry: |  |  |  |  |  |  |  |  |
| DNDC Entry 3-Digit Presort | NA | 36.492 | NA | 36.492 | NA | 36.492 | NA | 36.492 |
| DNDC Entry 5-Digit Presort | NA | 59.334 | NA | 59.334 | NA | 59.334 | NA | 59.334 |
| DSCF Entry 5-Digit Presort | NA | 27.800 | NA | 27.800 | NA | 27.800 | NA | 27.800 |
| PLUS Pallet Presort Fee Per Carton/Sack |  |  |  |  |  |  |  |  |
| 3-Digit | NA | 4.970 | NA | 4.970 | NA | 4.970 | NA | 4.970 |
| ECR SATURATION /4/5 Mailing Volume Tier: |  |  |  |  |  |  |  |  |
| 0-200,000 | NA | 0.195 | NA | 0.195 | NA | 0.225 | NA | 0.225 |
| 200,001-400,000 | NA | 0.188 | NA | 0.188 | NA | 0.218 | NA | 0.218 |
| 400,001-600,000 | NA | 0.180 | NA | 0.180 | NA | 0.210 | NA | 0.210 |
| 600,001-800,000 | NA | 0.173 | NA | 0.173 | NA | 0.203 | NA | 0.203 |
| 800,000-1,000,000 | NA | 0.165 | NA | 0.165 | NA | 0.195 | NA | 0.195 |
| Over 1,000,000 | NA | 0.158 | NA | 0.158 | NA | 0.188 | NA | 0.188 |
| PLUS Handling Fee Per Pallet for DNDC/DSCF Entry: |  |  |  |  |  |  |  |  |
| DNDC Entry 3-Digit Presort | NA | 36.492 | NA | 36.492 | NA | 36.492 | NA | 36.492 |
| DNDC Entry 5-Digit Presort | NA | 59.334 | NA | 59.334 | NA | 59.334 | NA | 59.334 |
| DSCF Entry 5-Digit Presort | NA | 27.800 | NA | 27.800 | NA | 27.800 | NA | 27.800 |
| PLUS Pallet Presort Fee Per Carton/Sack |  |  |  |  |  |  |  |  |
| 3-Digit | NA | 4.970 | NA | 4.970 | NA | 4.970 | NA | 4.970 |

Add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472 .
/1 Small is not more than any of the following: 6 -inch length, 4 -inch height, and 1.5 -inch thickness.
/2 Large is more than any of the following: 6 -inch length, 4 -inch height, and 1.5 -inch thickness, but not more than any of the following: 12 -inch length, 9 -inch height, and 2 -inch thickness.
/3 Because the USPS' 2013 proposed pricing changes for Standard Mail Parcels represent an entirely new price structure and methodologies for determining prices, it is impossible to do an "apples to apples" comparison of current prices and the proposed changes.
/4 Saturation Parcels: minimum length = large enough to accommodate postage, address and other required elements on address side (no minimum weight). Maximum length $=$ not more than any of the following: 12 -inch length, 9 -inch height, and 2 -inch thickness ( maximum weight $=$ less than 16 ounces)
/5 Add $\$ 0.031$ for each piece addressed using a Detached Address Label (DAL) or Detached Marketing Label (DML)
This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *10/11/2012

## Bound Printed Matter Postage Nonpresorted (Single Piece) Flats Rates <br> (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Dollars)

|  | Zones 1 \& 2 |  |  |  | Zone 3 |  |  |  | Zone 4 |  |  |  | Zone 5 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr <br> Rate | Prop. <br> Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr Rate | Prop. <br> Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr <br> Rate | Prop. <br> Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr <br> Rate | Prop. <br> Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff |
| NONPRESORTED RATE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Weight not over 1 lb | 1.86 | 1.86 | 0.0\% | 0.00 | 1.91 | 1.91 | 0.0\% | 0.00 | 1.97 | 1.97 | 0.0\% | 0.00 | 2.06 | 2.06 | 0.0\% | 0.00 |
| Weight not over 1.5 lb | 1.86 | 1.86 | 0.0\% | 0.00 | 1.91 | 1.91 | 0.0\% | 0.00 | 1.97 | 1.97 | 0.0\% | 0.00 | 2.06 | 2.06 | 0.0\% | 0.00 |
| Weight not over 2 lb | 1.95 | 1.95 | 0.0\% | 0.00 | 2.01 | 2.01 | 0.0\% | 0.00 | 2.09 | 2.09 | 0.0\% | 0.00 | 2.21. | 2.21. | 0.0\% | 0.00 |
| Weight not over 2.5 lb | 2.04 | 2.04 | 0.0\% | 0.00 | 2.12 | 2.12 | 0.0\% | 0.00 | 2.22 | 2.22 | 0.0\% | 0.00 | 2.37 | 2.37 | 0.0\% | 0.00 |
| Weight not over 3 lb | 2.13 | 2.13 | 0.0\% | 0.00 | 2.22 | 2.22 | 0.0\% | 0.00 | 2.34 | 2.34 | 0.0\% | 0.00 | 2.52 | 2.52 | 0.0\% | 0.00 |
| Weight not over 3.5 lb | 2.22 | 2.22 | 0.0\% | 0.00 | 2.33 | 2.33 | 0.0\% | 0.00 | 2.47 | 2.47 | 0.0\% | 0.00 | 2.68 | 2.68 | 0.0\% | 0.00 |
| Weight not over 4 lb | 2.31 | 2.31 | 0.0\% | 0.00 | 2.43 | 2.43 | 0.0\% | 0.00 | 2.59 | 2.59 | 0.0\% | 0.00 | 2.83 | 2.83 | 0.0\% | 0.00 |
| Weight not over 4.5 lb | 2.40 | 2.40 | 0.0\% | 0.00 | 2.54 | 2.54 | 0.0\% | 0.00 | 2.72 | 2.72 | 0.0\% | 0.00 | 2.99 | 2.99 | 0.0\% | 0.00 |
| Weight not over 5 lb | 2.49 | 2.49 | 0.0\% | 0.00 | 2.64 | 2.64 | 0.0\% | 0.00 | 2.84 | 2.84 | 0.0\% | 0.00 | 3.14 | 3.14 | 0.0\% | 0.00 |
|  |  |  |  |  | Zone 7 |  |  |  |  |  |  |  |  |  |  |  |
| NONPRESORTED RATE | Zone 6 |  |  |  |  |  |  |  | Zone 8 |  |  |  |  |  |  |  |
| Weight not over 1 lb | 2.16 | 2.16 | 0.0\% | 0.00 | 2.22 | 2.22 | 0.0\% | 0.00 | 2.42 | 2.42 | 0.0\% | 0.00 |  |  |  |  |
| Weight not over 1.5 lb | 2.16 | 2.16 | 0.0\% | 0.00 | 2.22 | 2.22 | 0.0\% | 0.00 | 2.42 | 2.42 | 0.0\% | 0.00 |  |  |  |  |
| Weight not over 2 lb | 2.35 | 2.35 | 0.0\% | 0.00 | 2.43 | 2.43 | 0.0\% | 0.00 | 2.69 | 2.69 | 0.0\% | 0.00 |  |  |  |  |
| Weight not over 2.5 lb | 2.54 | 2.54 | 0.0\% | 0.00 | 2.64 | 2.64 | 0.0\% | 0.00 | 2.97 | 2.97 | 0.0\% | 0.00 |  |  |  |  |
| Weight not over 3 lb | 2.73 | 2.73 | 0.0\% | 0.00 | 2.85 | 2.85 | 0.0\% | 0.00 | 3.24 | 3.24 | 0.0\% | 0.00 |  |  |  |  |
| Weight not over 3.5 lb | 2.92 | 2.92 | 0.0\% | 0.00 | 3.06 | 3.06 | 0.0\% | 0.00 | 3.52 | 3.52 | 0.0\% | 0.00 |  |  |  |  |
| Weight not over 4 lb | 3.11 | 3.11 | 0.0\% | 0.00 | 3.27 | 3.27 | 0.0\% | 0.00 | 3.79 | 3.79 | 0.0\% | 0.00 |  |  |  |  |
| Weight not over 4.5 lb | 3.30 | 3.30 | 0.0\% | 0.00 | 3.48 | 3.48 | 0.0\% | 0.00 | 4.07 | 4.07 | 0.0\% | 0.00 |  |  |  |  |
| Weight not over 5 lb | 3.49 | 3.49 | 0.0\% | 0.00 | 3.69 | 3.69 | 0.0\% | 0.00 | 4.34 | 4.34 | 0.0\% | 0.00 |  |  |  |  |

For BPM weights over 5 pounds, refer to the USPS price charts
For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct $\$ 0.03$ per piece for the barcode discount.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *10/11/2012

## Bound Printed Matter Postage Nonpresorted (Single Piece) Parcels Rates

(Filed by the USPS 10/11/12 to take effect 1/27/13)
(All Rates Shown in Dollars)

|  | Zones 1 \& 2 |  |  |  | Zone 3 |  |  |  | Zone 4 |  |  |  | Zone 5 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Curr } \\ & \text { Rate } \end{aligned}$ | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | $\begin{aligned} & \text { Curr } \\ & \text { Rate } \end{aligned}$ | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr Rate | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr <br> Rate | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff |
| NONPRESORTED RATE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Weight not over 1 lb | 2.38 | 2.48 | 4.2\% | 0.10 | 2.44 | 2.54 | 4.1\% | 0.10 | 2.50 | 2.60 | 4.0\% | 0.10 | 2.59 | 2.69 | 3.9\% | 0.10 |
| Weight not over 1.5 lb | 2.38 | 2.48 | 4.2\% | 0.10 | 2.44 | 2.54 | 4.1\% | 0.10 | 2.50 | 2.60 | 4.0\% | 0.10 | 2.59 | 2.69 | 3.9\% | 0.10 |
| Weight not over 2 lb | 2.48 | 2.59 | 4.4\% | 0.11 | 2.56 | 2.67 | 4.3\% | 0.11 | 2.64 | 2.75 | 4.2\% | 0.11 | 2.76 | 2.87 | 4.0\% | 0.11 |
| Weight not over 2.5 lb | 2.59 | 2.71 | 4.6\% | 0.12 | 2.69 | 2.81 | 4.5\% | 0.12 | 2.79 | 2.91 | 4.3\% | 0.12 | 2.94 | 3.06 | 4.1\% | 0.12 |
| Weight not over 3 lb | 2.69 | 2.82 | 4.8\% | 0.13 | 2.81 | 2.94 | 4.6\% | 0.13 | 2.93 | 3.06 | 4.4\% | 0.13 | 3.11 | 3.24 | 4.2\% | 0.13 |
| Weight not over 3.5 lb | 2.80 | 2.94 | 5.0\% | 0.14 | 2.94 | 3.08 | 4.8\% | 0.14 | 3.08 | 3.22 | 4.5\% | 0.14 | 3.29 | 3.43 | 4.3\% | 0.14 |
| Weight not over 4 lb | 2.90 | 3.05 | 5.2\% | 0.15 | 3.06 | 3.21 | 4.9\% | 0.15 | 3.22 | 3.37 | 4.7\% | 0.15 | 3.46 | 3.61 | 4.3\% | 0.15 |
| Weight not over 4.5 lb | 3.01 | 3.17 | 5.3\% | 0.16 | 3.19 | 3.35 | 5.0\% | 0.16 | 3.37 | 3.53 | 4.7\% | 0.16 | 3.64 | 3.80 | 4.4\% | 0.16 |
| Weight not over 5 lb | 3.11 | 3.28 | 5.5\% | 0.17 | 3.31 | 3.48 | 5.1\% | 0.17 | 3.51 | 3.68 | 4.8\% | 0.17 | 3.81 | 3.98 | 4.5\% | 0.17 |
|  |  |  |  |  | Zone 7 |  |  |  |  |  |  |  |  |  |  |  |
| NONPRESORTED RATE | Zone 6 |  |  |  |  |  |  |  | Zone 8 |  |  |  |  |  |  |  |
| Weight not over 1 lb | 2.69 | 2.81 | 4.5\% | 0.12 | 2.75 | 2.87 | 4.4\% | 0.12 | 2.95 | 3.08 | 4.4\% | 0.13 |  |  |  |  |
| Weight not over 1.5 lb | 2.69 | 2.81 | 4.5\% | 0.12 | 2.75 | 2.87 | 4.4\% | 0.12 | 2.95 | 3.08 | 4.4\% | 0.13 |  |  |  |  |
| Weight not over 2 lb | 2.90 | 3.03 | 4.5\% | 0.13 | 2.98 | 3.11 | 4.4\% | 0.13 | 3.24 | 3.39 | 4.6\% | 0.15 |  |  |  |  |
| Weight not over 2.5 lb | 3.11 | 3.26 | 4.8\% | 0.15 | 3.21 | 3.36 | 4.7\% | 0.15 | 3.54 | 3.71 | 4.8\% | 0.17 |  |  |  |  |
| Weight not over 3 lb | 3.32 | 3.48 | 4.8\% | 0.16 | 3.44 | 3.60 | 4.7\% | 0.16 | 3.83 | 4.02 | 5.0\% | 0.19 |  |  |  |  |
| Weight not over 3.5 lb | 3.53 | 3.71 | 5.1\% | 0.18 | 3.67 | 3.85 | 4.9\% | 0.18 | 4.13 | 4.34 | 5.1\% | 0.21 |  |  |  |  |
| Weight not over 4 lb | 3.74 | 3.93 | 5.1\% | 0.19 | 3.90 | 4.09 | 4.9\% | 0.19 | 4.42 | 4.65 | 5.2\% | 0.23 |  |  |  |  |
| Weight not over 4.5 lb | 3.95 | 4.16 | 5.3\% | 0.21 | 4.13 | 4.34 | 5.1\% | 0.21 | 4.72 | 4.97 | 5.3\% | 0.25 |  |  |  |  |
| Weight not over 5 lb | 4.16 | 4.38 | 5.3\% | 0.22 | 4.36 | 4.58 | 5.0\% | 0.22 | 5.01 | 5.28 | 5.4\% | 0.27 |  |  |  |  |

* For BPM weights over 5 pounds, refer to the USPS price charts

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *10/11/2012

# Bound Printed Matter Presort and Carrier Route Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13) 

(All Rates Shown in Dollars)

|  | Zones Local, 1 \& 2 |  |  |  | Zone 3 |  |  |  | Zone 4 |  |  |  | Zone 5 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr. <br> Rate | Prop. <br> Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. <br> Rate | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. <br> Rate | Prop. <br> Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr. <br> Rate | Prop. <br> Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff |
| FLATS-PRESORTED /1/2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.246 | 1.246 | 0.0\% | 0.000 | 1.246 | 1.246 | 0.0\% | 0.000 | 1.246 | 1.246 | 0.0\% | 0.000 | 1.246 | 1.246 | 0.0\% | 0.000 |
| PLUS Per Pound | 0.138 | 0.139 | 0.7\% | 0.001 | 0.155 | 0.155 | 0.0\% | 0.000 | 0.197 | 0.197 | 0.0\% | 0.000 | 0.250 | 0.250 | 0.0\% | 0.000 |
| FLATS-CARRIER ROUTE /1/2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.148 | 1.147 | (0.1)\% | (0.001) | 1.148 | 1.147 | (0.1)\% | (0.001) | 1.148 | 1.147 | (0.1)\% | (0.001) | 1.148 | 1.147 | (0.1)\% | (0.001) |
| PLUS Per Pound | 0.139 | 0.139 | 0.0\% | 0.000 | 0.155 | 0.155 | 0.0\% | 0.000 | 0.197 | 0.197 | 0.0\% | 0.000 | 0.250 | 0.250 | 0.0\% | 0.000 |
| PARCELS-PRESORTED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.460 | 1.490 | 2.1\% | 0.030 | 1.460 | 1.490 | 2.1\% | 0.030 | 1.460 | 1.490 | 2.1\% | 0.030 | 1.460 | 1.490 | 2.1\% | 0.030 |
| PLUS Per Pound | 0.166 | 0.171 | 3.0\% | 0.005 | 0.200 | 0.204 | 2.0\% | 0.004 | 0.241 | 0.247 | 2.5\% | 0.006 | 0.306 | 0.313 | 2.3\% | 0.007 |
| PARCELS - CARRIER ROUTE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.362 | 1.392 | 2.2\% | 0.030 | 1.362 | 1.392 | 2.2\% | 0.030 | 1.362 | 1.392 | 2.2\% | 0.030 | 1.362 | 1.392 | 2.2\% | 0.030 |
| PLUS Per Pound | 0.166 | 0.171 | 3.0\% | 0.005 | 0.200 | 0.204 | 2.0\% | 0.004 | 0.241 | 0.247 | 2.5\% | 0.006 | 0.306 | 0.313 | 2.3\% | 0.007 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | ne 6 |  |  |  | \% |  |  |  | ne 8 |  |  |  |  |  |
| FLATS-PRESORTED /1/2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.246 | 1.246 | 0.0\% | 0.000 | 1.246 | 1.246 | 0.0\% | 0.000 | 1.246 | 1.246 | 0.0\% | 0.000 |  |  |  |  |
| PLUS Per Pound | 0.318 | 0.318 | 0.0\% | 0.000 | 0.358 | 0.358 | 0.0\% | 0.000 | 0.480 | 0.480 | 0.0\% | 0.000 |  |  |  |  |
| FLATS-CARRIER ROUTE /1/2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.148 | 1.147 | (0.1)\% | (0.001) | 1.148 | 1.147 | (0.1)\% | (0.001) | 1.148 | 1.147 | (0.1)\% | (0.001) |  |  |  |  |
| PLUS Per Pound | 0.318 | 0.318 | 0.0\% | 0.000 | 0.358 | 0.358 | 0.0\% | 0.000 | 0.480 | 0.480 | 0.0\% | 0.000 |  |  |  |  |
| PARCELS-PRESORTED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.460 | 1.490 | 2.1\% | 0.030 | 1.460 | 1.490 | 2.1\% | 0.030 | 1.460 | 1.490 | 2.1\% | 0.030 |  |  |  |  |
| PLUS Per Pound | 0.377 | 0.386 | 2.4\% | 0.009 | 0.433 | 0.444 | 2.5\% | 0.011 | 0.570 | 0.584 | 2.5\% | 0.014 |  |  |  |  |
| PARCELS - CARRIER ROUTE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.362 | 1.392 | 2.2\% | 0.030 | 1.362 | 1.392 | 2.2\% | 0.030 | 1.362 | 1.392 | 2.2\% | 0.030 |  |  |  |  |
| PLUS Per Pound | 0.377 | 0.386 | 2.4\% | 0.009 | 0.433 | 0.444 | 2.5\% | 0.011 | 0.570 | 0.584 | 2.5\% | 0.014 |  |  |  |  |

Each piece is subject to both a per piece rate and a per pound rate.
/1 For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct $\$ 0.03$ per piece for the barcode discount. The barcode discount is not available for flats mailed at presorted DDU prices.
/2 Subtract $\$ 0.001$ for each presorted or Carrier Route barcoded flat that complies with the requirements for the Full-Service Intelligent Mail option.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 10/11/12

# Bound Printed Matter Destination Entry Postage Rates <br> (Filed by the USPS 10/11/12 to take effect 1/27/13) 

(All Rates Shown in Dollars)

|  | DDU /1 |  |  |  | DSCF |  |  |  | DNDC Zone 1 \& 2 |  |  |  | DNDC Zone 3 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr. <br> Rate | Prop. <br> Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. Rate | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. <br> Rate | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. <br> Rate | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff |
| FLATS-PRESORTED /2/3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 0.484 | 0.484 | 0.0\% | 0.000 | 0.631 | 0.631 | 0.0\% | 0.000 | 1.072 | 1.076 | 0.4\% | 0.004 | 1.072 | 1.076 | 0.4\% | 0.004 |
| PLUS Per Pound | 0.024 | 0.024 | 0.0\% | 0.000 | 0.043 | 0.043 | 0.0\% | 0.000 | 0.066 | 0.066 | 0.0\% | 0.000 | 0.081 | 0.081 | 0.0\% | 0.000 |
| FLATS-CARRIER ROUTE /2/3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 0.386 | 0.385 | (0.3)\% | (0.001) | 0.533 | 0.532 | (0.2)\% | (0.001) | 0.974 | 0.977 | 0.3\% | 0.003 | 0.974 | 0.977 | 0.3\% | 0.003 |
| PLUS Per Pound | 0.024 | 0.024 | 0.0\% | 0.000 | 0.043 | 0.043 | 0.0\% | 0.000 | 0.066 | 0.066 | 0.0\% | 0.000 | 0.081 | 0.081 | 0.0\% | 0.000 |
| PARCELS-PRESORTED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 0.698 | 0.725 | 3.9\% | 0.027 | 0.844 | 0.874 | 3.6\% | 0.030 | 1.286 | 1.320 | 2.6\% | 0.034 | 1.286 | 1.320 | 2.6\% | 0.034 |
| PLUS Per Pound | 0.026 | 0.028 | 7.7\% | 0.002 | 0.061 | 0.065 | 6.6\% | 0.004 | 0.075 | 0.080 | 6.7\% | 0.005 | 0.106 | 0.110 | 3.8\% | 0.004 |
| PARCELS-CARRIER ROUTE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 0.600 | 0.630 | 5.0\% | 0.030 | 0.746 | 0.776 | 4.0\% | 0.030 | 1.188 | 1.222 | 2.9\% | 0.034 | 1.188 | 1.222 | 2.9\% | 0.034 |
| PLUS Per Pound | 0.026 | 0.028 | 7.7\% | 0.002 | 0.061 | 0.065 | 6.56\% | 0.004 | 0.075 | 0.080 | 6.7\% | 0.005 | 0.106 | 0.110 | 3.8\% | 0.004 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | DNDC | Zone 4 |  |  | DNDC | Zone 5 |  |  |  |  |  |  |  |  |  |
| FLATS-PRESORTED /2/3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.072 | 1.076 | 0.4\% | 0.004 | 1.072 | 1.076 | 0.4\% | 0.004 |  |  |  |  |  |  |  |  |
| PLUS Per Pound | 0.132 | 0.132 | 0.0\% | 0.000 | 0.188 | 0.188 | 0.0\% | 0.000 |  |  |  |  |  |  |  |  |
| FLATS-CARRIER ROUTE /2/3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 0.974 | 0.977 | 0.3\% | 0.003 | 0.974 | 0.977 | 0.3\% | 0.003 |  |  |  |  |  |  |  |  |
| PLUS Per Pound | 0.132 | 0.132 | 0.0\% | 0.000 | 0.188 | 0.188 | 0.0\% | 0.000 |  |  |  |  |  |  |  |  |
| PARCELS-PRESORTED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.286 | 1.320 | 2.6\% | 0.034 | 1.286 | 1.320 | 2.6\% | 0.034 |  |  |  |  |  |  |  |  |
| PLUS Per Pound | 0.153 | 0.159 | 3.9\% | 0.006 | 0.214 | 0.221 | 3.3\% | 0.007 |  |  |  |  |  |  |  |  |
| PARCELS-CARRIER ROUTE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.188 | 1.222 | 2.9\% | 0.034 | 1.188 | 1.222 | 2.9\% | 0.034 |  |  |  |  |  |  |  |  |
| PLUS Per Pound | 0.153 | 0.159 | 3.9\% | 0.006 | 0.214 | 0.221 | 3.3\% | 0.007 |  |  |  |  |  |  |  |  |

/1 DDU price is not available for presorted flats that weigh 1 pound or less.
/2 For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct $\$ 0.03$ per piece for the barcode discount. The barcode discount is not available for flats mailed at presorted DDU prices.
/3 Subtract $\$ 0.001$ for each presorted or Carrier Route barcoded flat that complies with the requirements for the Full-Service Intelligent Mail option.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 10/11/12

Media Mail Commercial Postage Rates
(Filed by the USPS 10/11/12 to take effect 1/27/13)
(All Rates Shown in Dollars)

|  | FLATS/PARCELS |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current Rates | Proposed Rates | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff |
| SINGLE PIECE RATE |  |  |  |  |
| Weight not over 1 pound | 2.47 | 2.53 | 2.4\% | 0.06 |
| Weight not over 2 pounds | 2.89 | 2.98 | 3.1\% | 0.09 |
| Weight not over 3 pounds | 3.31 | 3.43 | 3.6\% | 0.12 |
| Weight not over 4 pounds | 3.73 | 3.88 | 4.0\% | 0.15 |
| Weight not over 5 pounds | 4.15 | 4.33 | 4.3\% | 0.18 |
| DISCOUNT - BASIC |  |  |  |  |
| Weight not over 1 pound | 2.07 | 2.06 | -0.5\% | -0.01 |
| Weight not over 2 pounds | 2.49 | 2.51 | 0.8\% | 0.02 |
| Weight not over 3 pounds | 2.91 | 2.96 | 1.7\% | 0.05 |
| Weight not over 4 pounds | 3.33 | 3.41 | 2.4\% | 0.08 |
| Weight not over 5 pounds | 3.75 | 3.86 | 2.9\% | 0.11 |
| DISCOUNT - 5-DIGIT |  |  |  |  |
| Weight not over 1 pound | 1.73 | 1.67 | -3.5\% | -0.06 |
| Weight not over 2 pounds | 2.15 | 2.12 | -1.4\% | -0.03 |
| Weight not over 3 pounds | 2.57 | 2.57 | 0.0\% | 0.00 |
| Weight not over 4 pounds | 2.99 | 3.02 | 1.0\% | 0.03 |
| Weight not over 5 pounds | 3.41 | 3.47 | 1.8\% | 0.06 |
| OTHER WEIGHT PIECES |  |  |  |  |
| Each additional pound | 0.42 | 0.45 | 7.1\% | 0.03 |

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