## First-Class Mail Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

	Rate	for First	Ounce (c	ents)	Rate 1	for 2 Ounc	e Piece (c	ents)
Subclass/Rate Category	Current Rates	Prop. Rates	% Change	Amount Change	Current Rates	Prop. Rates	% Change	Amount Change
		LETTER-	SIZE PIEC	ES				
Single Piece Machinable /1 /2	45.0	46.0	2.2%	1.0	65.0	66.0	1.5%	1.0
Single Piece Nonmachinable	65.0	66.0	1.5%	1.0	85.0	86.0	1.2%	1.0
Single Piece Residual Machinable /2 /3	NA	48.0	NA	NA	NA	48.0	NA	NA
Machinable Presort /4 /5	42.4	43.3	2.1%	0.9	42.4	43.3	2.1%	0.9
Nonmachinable Presort /4 /5	62.4	63.3	1.4%	0.9	62.4	63.3	1.4%	0.9
Automation Mixed-AADC /2 /4 /5 /6	40.4	40.5	0.2%	0.1	40.4	40.5	0.2%	0.1
Automation AADC /3 /4 /5 /6	37.4	38.4	2.7%	1.0	37.4	38.4	2.7%	1.0
Automation 3-Digit /3 /4 /5 /6	37.4	38.4	2.7%	1.0	37.4	38.4	2.7%	1.0
Automation 5-Digit /3 /4 /5 /6	35.0	36.0	2.9%	1.0	35.0	36.0	2.9%	1.0
	PO	STAL AN	D POST C	ARDS				
Single Piece Cards /2	32.0	33.0	3.1%	1.0	NA	NA	NA	NA
Machinable Presort /5	28.0	28.1	0.4%	0.1	NA	NA	NA	NA
Automation Mixed AADC /4 /5 /6	25.5	25.8	1.2%	0.3	NA	NA	NA	NA
Automation AADC /4 /5 /6	24.4	24.6	0.8%	0.2	NA	NA	NA	NA
Automation 3-Digit /4 /5 /6	24.3	24.6	1.2%	0.3	NA	NA	NA	NA
Automation 5-Digit /4 /5 /6	22.9	23.4	2.2%	0.5	NA	NA	NA	NA
		FLAT-S	IZE PIECE	S				
Single Piece /2	90.0	92.0	2.2%	2.0	110.0	112.0	1.8%	2.0
Nonautomation Presort /5	76.2	77.2	1.3%	1.0	93.2	97.2	4.3%	4.0
Automation Mixed ADC/6	73.0	74.0	1.4%	1.0	90.0	94.0	4.4%	4.0
Automation ADC /5 /6	63.0	64.0	1.6%	1.0	80.0	84.0	5.0%	4.0
Automation 3-Digit /5 /6	57.4	59.4	3.5%	2.0	74.4	79.4	6.7%	5.0
Automation 5-Digit /5 /6	40.0	40.6	1.5%	0.6	57.0	60.6	6.3%	3.6

Additional ounce rate for Single-Piece (letters/flats) remains at 20.0 cents; additional ounce rate for Automation letters and Presort letters (Mach/NonMach) remains at 12.5 cents.

**Move Update Assessment Charge**. Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

- The price for Single Piece, first ounce letters also applies to sale of the Forever Stamp and Forever Print-on-Demand indicia at time of purchase.
- A handling charge of \$0.001 per piece applies to foreign-origin, inbound direct entry mail tendered by foreign postal operators, subject to the terms of an authorization arrangement (also applies to Single Piece FCM parcels, not shown on this chart).
- /3 New Single Piece Residual Machinable category created, with same price up to two ounces.
- First-Class Mail Automation and Nonautomation Presort Letters: maximum qualifying weight of an automation letter remains at 2 ounces, with same price for pieces weighing up to 2 ounces. Price structure available only to pieces weighing 2 ounces or less a 3 ounce piece pays first-ounce price plus the price for two additional ounce increments.
- /5 Add \$0.01 for each piece that includes Picture Permit Imprint Indicia
- /6 Subtract \$0.003 for each automation letter, card, or flat that meets the requirements for Full Service Intelligent Mail.

#### **Business Reply Mail Rates**

(Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Dollars)

Rate Category	Current Rates	Prop. Rates	Percent Change	Amount Change
BRM Regular Basic				
Per-Piece Charge /1	0.760	0.790	3.9%	0.030
Letter Rate, one ounce (BRM charge plus postage)	1.210	1.250	3.3%	0.040
Card Rate (BRM charge plus postage)	1.080	1.120	3.7%	0.040
BRM Regular High-Volume				
Per-Piece Charge /1	0.087	0.091	4.6%	0.004
Letter, one ounce (BRM charge plus postage)	0.537	0.551	2.6%	0.014
Card (BRM charge plus postage)	0.407	0.421	3.4%	0.014
Basic Qualified BRM (No Quarterly Fee)				
Per-Piece Charge (Basic)/1	0.056	0.060	7.1%	0.004
Letter, one ounce (BRM charge plus postage)	0.484	0.503	3.9%	0.019
Card (BRM charge plus postage)	0.354	0.373	5.4%	0.019
High Volume Qualified BRM				
Per-Piece Charge (High-Volume) /1	0.008	0.009	12.5%	0.001
Quarterly Fee Applies /2				
Letter, one ounce	0.436	0.452	3.7%	0.016
Letter, two ounce	0.636	0.652	2.5%	0.016
Card	0.306	0.322	5.2%	0.016
Bulk Weight Averaged (Non-Letter Size)				
Per-Piece Charge (Bulk Weight Averaged) /1	0.015	0.016	6.7%	0.001
Annual Permit Fee /3	190.00	200.00	5.3%	10.00
Annual Accounting Fee /4	605.00	635.00	5.0%	30.00
Monthly Maintenance Fee /5	1015.00	1065.00	4.9%	50.00

- /1 Per-Piece Charge is paid in addition to applicable First-Class or Priority Mail postage on returned BRM/QBRM pieces
- /2 Quarterly fee of \$2125 (currently \$2025) required
- /3 Required for all categories of BRM/QBRM
- **14** Required for **all** categories of BRM/QBRM *except* Regular Basic
- **15** Required for **Bulk Weight Averaged** category *only*.

## Address Correction Service (ACS) Fees (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

Subclass/Rate Category	Current Rates	Prop. Rates	% Change	Amount Change
ACS Manual (hardcopy) (per notice issued) /1	50.0	55.0	10.0%	5.0
First-Class Mail ACS Electronic (per notice issued /2)	10.0	11.0	10.0%	1.0
Standard Mail ACS Electronic (per notice issued /2)	28.0	29.0	3.6%	1.0
OneCode ACS - First-Class Mail Letters (per notice issued /3)	10.0	11.0	10.0%	1.0
OneCode ACS – Standard Mail Letters (per notice issued /3)	22.0	23.0	4.5%	1.0
Intelligent Mail Barcode Full-Service correction, each /4	0.0	0.0	0.0%	0.0

- /1 First-Class Mail piece, on-piece correction only = no charge
- /2 Existing electronic ACS, requiring human-readable keyline information on mailpiece.
- OneCode ACS, using Intelligent Mail Barcode. For First-Class Mail, the first two notices on a given address change are 4 cents each (currently 3 cents each), after that the above per notice fee applies. For Standard Mail, the first two notices on a given address change are charged at 7 cents each (currently 6 cents each), after that the above per notice fee applies.
- Full-service, Automated and Electronic Address Correction Service is available to mailers who can receive computerized address corrections and meet barcoding, address hygiene, and other mail preparation requirements.

Upon request of the mailer, full-service Address Correction Service is available for mailings of First-Class Mail automated letters, cards, and flats, Standard Mail automation letters and flats, Standard Mail Carrier Route, High Density, and Saturation letters, Periodicals Outside-County barcoded or Carrier Route letters and flats, Periodicals Within-County automation or Carrier Route letters and flats, and Bound Printed Matter barcoded Presort non-DDU flats. The mailings must comply with the requirements for the Full-service Intelligent Mail option. Full-service Address Correction Service is not available for duplicate address correction notices for a given address, after a specified period following the initial notice, for Standard Mail, Periodicals, and Bound Printed Matter mailings.

#### **CONFIRM Service Fees**

(Filed by the USPS 10/11/12 to take effect 1/27/13)
(All Rates Shown in Dollars)

Service Level	Current Fees	Prop. Fees	% Change	Amount Change
Bronze Subscription Level (1 year, one ID code, up to 200,000 scans)	0.00	0.00	0.00%	0.00
Additional Scans Fee (block of 10,000)	0.00	0.00	0.00%	NA
Silver Subscription Level (3 months, one ID code, up to 15 million scans)  Additional Scans Fee (for block of 2 million scans)	0.00 0.00		0.00,0	0.00 NA
Gold Subscription Level:(1 year, one ID code, up to 50 million scans)  Additional Scans Fee (for block of 6 million scans)	0.00 0.00			0.00 0.00
Platinum Subscription Level (1 year, three ID codes, unlimited scans)	0.00	0.00	0.00%	0.00
Additional ID Code Fee (Annual)	0.00	0.00	0.00%	0.00
Additional ID Code Fee (Quarterly)	0.00	0.00	0.00%	0.00

Per the USPS' filing, "the prices for Confirm service are remaining zero in anticipation of a separate filing (later this year) requesting elimination of Confirm service." The USPS in its 2011 filing had said that the service will become a feature of the classes of mail that include letters and flats when mailers use an Intelligent Mail barcode (IMb) that contains a Mailer Identification (MID) code that has been registered to receive scan data.

# Regular Standard Mail Letters Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13) (All Rates Shown in Cents)

	For P	ieces Weig or	shing 3.3 ( Less	Ounces		For Pieces V than 3.3	Veighing Mo Ounces /1	ore	
					Curre	ent Rates	Propo	sed Rates	
SUBCLASS/ Rate Category	Curr Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound	
NONMACH. MXD ADC	62.1	63.2	1.8%	1.1	40.8	74.4	42.9	75.2	
NDC Entry	58.8	59.9	1.9%	1.1	40.8	58.3	42.9	59.1	
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	
NONMACH. ADC	52.4	53.7	2.5%	1.3	37.5	74.4	38.7	75.2	
NDC Entry	49.1	50.4	2.6%	1.3	37.5	58.3	38.7	59.1	
SCF Entry	48.1	49.4	2.7%	1.3	37.5	53.5	38.7	54.3	
NONMACH. 3-DIGIT	48.5	50.3	3.7%	1.8	31.7	74.4	33.5	75.2	
NDC Entry	45.2	47.0	4.0%	1.8	31.7	58.3	33.5	59.1	
SCF Entry	44.2	46.0	4.1%	1.8	31.7	53.5	33.5	54.3	
NONMACH. 5-DIGIT	39.2	40.8	4.1%	1.6	23.5	74.4	25.7	75.2	
NDC Entry	35.9	37.5	4.5%	1.6	23.5	58.3	25.7	59.1	
SCF Entry	34.9	36.5	4.6%	1.6	23.5	53.5	25.7	54.3	
MACHMXD AADC /2	28.1	29.0	3.2%	0.9	NA	NA	NA	NA	
NDC Entry	24.8	25.7	3.6%	0.9	NA	NA	NA	NA	
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	
MACHAADC /2	26.5	27.4	3.4%	0.9	NA	NA	NA	NA	
NDC Entry	23.2	24.1	3.9%	0.9	NA	NA	NA	NA	
SCF Entry	22.2	23.1	4.1%	0.9	NA	NA	NA	NA	

#### Regular Standard Mail Letters Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

	For P	ieces Weig or l	hing 3.3 ( Less	Ounces	For Pieces Weighing More than 3.3 Ounces /1						
					Curre	ent Rates	Propo	sed Rates			
SUBCLASS/ Rate Category	Curr Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound			
AUTO – Mxd AADC /2	27.8	28.2	1.4%	0.4	12.5	74.4	12.7	75.2			
DNDC Entry	24.5	24.9	1.6%	0.4	12.5	58.3	12.7	59.1			
DSCF Entry	NA	NA	NA	NA	NA	NA	NA	NA			
AUTO AADC /2	26.2	26.6	1.5%	0.4	10.9	74.4	11.1	75.2			
DNDC Entry	22.9	23.3	1.7%	0.4	10.9	58.3	11.1	59.1			
DSCF Entry	21.9	22.3	1.8%	0.4	10.9	53.5	11.1	54.3			
AUTO 3-Digit /2	26.0	26.6	2.3%	0.6	10.7	74.4	11.1	75.2			
DNDC Entry	22.7	23.3	2.6%	0.6	10.7	58.3	11.1	59.1			
DSCF Entry	21.7	22.3	2.8%	0.6	10.7	53.5	11.1	54.3			
AUTO 5-Digit /2	24.2	24.7	2.1%	0.5	8.9	74.4	9.2	75.2			
DNDC Entry	20.9	21.4	2.4%	0.5	8.9	58.3	9.2	59.1			
DSCF Entry	19.9	20.4	2.5%	0.5	8.9	53.5	9.2	54.3			

For all Standard Mail letters, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.02 for each piece that includes Picture Permit Imprint Indicia

- Automation letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece price minus the minimum letter per piece price corresponding to the applicable entry and density tier.
- /2 Subtract \$0.001 for each automation letter that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc., (<u>kathys@postalconsulting.com</u>) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \*10/11/2012

### Regular Standard Mail Letters Postage Rates--Enhanced Carrier Route (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

		Pieces V	Veighing or Less		F	or Pieces W than 3.3	eighing Mo Ounces /1	ore
					Curre	nt Rates	Propos	ed Rates
SUBCLASS/ Rate Category	Curr Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
ECR AUTO/NON-AUTO LTTRS – Basic /2	27.1	27.9	3.0%	0.8	12.7	70.0	13.5	69.9
NDC Entry	23.8	24.6	3.4%	0.8	12.7	53.9	13.5	53.8
SCF Entry	22.8	23.6	3.5%	0.8	12.7	49.1	13.5	49.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR AUTO LTTRS – High Density /2	19.9	20.2	1.5%	0.3	7.3	60.9	7.6	60.9
NDC Entry	16.6	16.9	1.8%	0.3	7.3	44.8	7.6	44.8
SCF Entry	15.6	15.9	1.9%	0.3	7.3	40.0	7.6	40.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR NON-AUTO LTTRS – High Density	22.4	22.8	1.8%	0.4	9.8	60.9	10.2	60.9
NDC Entry	19.1	19.5	2.1%	0.4	9.8	44.8	10.2	44.8
SCF Entry	18.1	18.5	2.2%	0.4	9.8	40.0	10.2	40.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR AUTO LTTRS – High Density Plus /2 /3	NA	19.9	NA	19.9	NA	NA	7.3	60.9
NDC Entry	NA	16.6	NA	16.6	NA	NA	7.3	44.8
SCF Entry	NA	15.6	NA	15.6	NA	NA	7.3	40.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR NON-AUTO LTTRS – High Density Plus /3	NA	22.4	NA	22.4	NA	NA	9.8	60.9
NDC Entry	NA	19.1	NA	19.1	NA	NA	9.8	44.8
SCF Entry	NA	18.1	NA	18.1	NA	NA	9.8	40.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR AUTO LTTRS – Saturation /2	18.5	18.9	2.2%	0.4	5.9	60.9	6.3	60.9
NDC Entry	15.2	15.6	2.6%	0.4	5.9	44.8	6.3	44.8
SCF Entry	14.2	14.6	2.8%	0.4	5.9	40.0	6.3	40.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR NON-AUTO LTTRS Saturation	19.7	20.1	2.0%	0.4	7.1	60.9	7.5	60.9
NDC Entry	16.4	16.8	2.4%	0.4	7.1	44.8	7.5	44.8
SCF Entry	15.4	15.8	2.6%	0.4	7.1	40.0	7.5	40.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA

For all Standard Mail letters, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service: If used in conjunction with electronic/automated Address Correction Service, forwarded letters pay \$0.35 per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.02 for each piece that includes Picture Permit Imprint Indicia

- Automation letter-sized pieces weighing more than 3.3 ounces but less than 3.5 ounces pay the applicable flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier. Saturation and high density letters over 3.5 ounces, and saturation (other than pieces with a simplified address) and high density letters over 3.3 ounces without eligible barcodes or not meeting automation letter standards must pay the prices shown in the applicable flats tables; cannot be entered at DDUs; and must be prepared as letters.
- Subtract \$0.001 per piece for each Basic, High Density or Saturation letter that complies with the requirements for Full Service Intelligent Mail.
- 73 The USPS has added a new High Density Plus price category

### Regular Standard Mail Flats Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

	For Pieces		3.3 Ounce		]	For Pieces V than 3.	Veighing M 3 Ounces	lore
					Curre	ent Rates	Propos	sed Rates
SUBCLASS/ Rate Category	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
NONAUTOMXD ADC	56.1	58.4	4.1%	2.3	40.8	74.4	42.9	75.2
NDC Entry	52.8	55.1	4.4%	2.3	40.8	58.3	42.9	59.1
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONAUTOADC	52.8	54.2	2.7%	1.4	37.5	74.4	38.7	75.2
NDC Entry	49.5	50.9	2.8%	1.4	37.5	58.3	38.7	59.1
SCF Entry	48.5	49.9	2.9%	1.4	37.5	53.5	38.7	54.3
NONAUTO. – 3-DIGIT	47.0	49.0	4.3%	2.0	31.7	74.4	33.5	75.2
NDC Entry	43.7	45.7	4.6%	2.0	31.7	58.3	33.5	59.1
SCF Entry	42.7	44.7	4.7%	2.0	31.7	53.5	33.5	54.3
NONAUTO – 5-DIGIT	38.8	41.2	6.2%	2.4	23.5	74.4	25.7	75.2
NDC Entry	35.5	37.9	6.8%	2.4	23.5	58.3	25.7	59.1
SCF Entry	34.5	36.9	7.0%	2.4	23.5	53.5	25.7	54.3
AUTO – Mxd ADC /1	50.4	50.9	1.0%	0.5	35.1	74.4	35.4	75.2
DNDC Entry	47.1	47.6	1.1%	0.5	35.1	58.3	35.4	59.1
DSCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
AUTO ADC /1	49.4	49.9	1.0%	0.5	34.1	74.4	34.4	75.2
DNDC Entry	46.1	46.6	1.1%	0.5	34.1	58.3	34.4	59.1
DSCF Entry	45.1	45.6	1.1%	0.5	34.1	53.5	34.4	54.3
AUTO 3-Digit /1	43.8	44.9	2.5%	1.1	28.5	74.4	29.4	75.2
DNDC Entry	40.5	41.6	2.7%	1.1	28.5	58.3	29.4	59.1
DSCF Entry	39.5	40.6	2.8%	1.1	28.5	53.5	29.4	54.3
AUTO 5-Digit /1	35.3	36.2	2.6%	0.9	20.0	74.4	20.7	75.2
DNDC Entry	32.0	32.9	2.8%	0.9	20.0	58.3	20.7	59.1
DSCF Entry	31.0	31.9	2.9%	0.9	20.0	53.5	20.7	54.3

For all Standard Mail flats, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay \$1.05 per piece. Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.02 for each piece that includes Picture Permit Imprint Indicia

Customized Market Mail (CMM) prices = 46.0 cents per piece

/1 Subtract \$0.001 for each automation flat that complies with the requirements for Full Service Intelligent Mail.

## Regular Standard Mail Flats Postage Rates--Enhanced Carrier Route (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

		Pieces V Ounces		,	Fo	or Pieces W than 3.3	eighing Mo Ounces /1	ore
						rrent ates	Proposed Rates	
SUBCLASS/ Rate Category	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
ECR FLATS – Basic /4	27.1	27.9	3.0%	0.8	12.7	70.0	13.5	69.9
NDC Entry	23.8	24.6	3.4%	0.8	12.7	53.9	13.5	53.8
SCF Entry	22.8	23.6	3.5%	0.8	12.7	49.1	13.5	49.0
Delivery Unit Entry	21.9	22.7	3.7%	0.8	12.7	44.8	13.5	44.7
ECR FLATS – High Density /2 /4	22.4	22.8	1.8%	0.4	9.8	60.9	10.2	60.9
NDC Entry	19.1	19.5	2.1%	0.4	9.8	44.8	10.2	44.8
SCF Entry	18.1	18.5	2.2%	0.4	9.8	40.0	10.2	40.0
Delivery Unit Entry	17.2	17.6	2.3%	0.4	9.8	35.7	10.2	35.7
ECR FLATS – High Density Plus /2 /3 /4	NA	22.4	NA	22.4	NA	NA	9.8	60.9
NDC Entry	NA	19.1	NA	19.1	NA	NA	9.8	44.8
SCF Entry	NA	18.1	NA	18.1	NA	NA	9.8	40.0
Delivery Unit Entry	NA	17.2	NA	17.2	NA	NA	9.8	35.7
ECR FLATS – Saturation /4	19.7	20.1	2.0%	0.4	7.1	60.9	7.5	60.9
NDC Entry	16.4	16.8	2.4%	0.4	7.1	44.8	7.5	44.8
SCF Entry	15.4	15.8	2.6%	0.4	7.1	40.0	7.5	40.0
Delivery Unit Entry /5	14.5	14.9	2.8%	0.4	7.1	35.7	7.5	35.7

For all Standard Mail letters and flats, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay \$1.05 per piece (no change from current rate). Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.031 (currently \$0.050) for each piece addressed using a Detached Address Label with no advertising or a Detached Address Label containing advertising (Detached Marketing Label).

- Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier.
- /2 Subtract \$0.001 per piece for each High Density flat that complies with the requirements for Full Service Intelligent Mail.
- 73 The USPS has added a new High Density Plus price category
- /4 Add \$0.02 for each piece that includes Picture Permit Imprint Indicia
- /5 Every Door Direct Mail (retail) Saturation Flats (3.3 ounces or less) price = 16.0 cents per piece (DDU entry)

### Regular Standard Mail Marketing Parcels Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Dollars)

		For Pieces Weighing 3.3 Ounces or Less (Per Piece Rates)					For Pieces Weighing More than 3.3 Ounces (Per Piece PLUS Per Pound Rates)							
SUBCLASS/ Rate Category	Current Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	PLUS Curr. Rates Per Pound.	PLUS Prop. Rates Per Pound	% Diff	Amt Diff		
MKTG MIXED NDC	1.470	1.477	0.5%	0.0	1.260	1.264	0.3%	0.004	1.018	1.034	1.6%	0.016		
DNDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		
DSCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		
MKTG NDC	1.055	1.063	0.8%	0.0	0.845	0.850	0.6%	0.005	1.018	1.034	1.6%	0.016		
DNDC Entry	1.009	1.017	0.8%	0.0	0.845	0.850	0.6%	0.005	0.794	0.811	2.1%	0.017		
DSCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		
MKTG SCF	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		
DNDC Entry	0.637	0.705	10.7%	0.1	0.473	0.538	13.7%	0.065	0.794	0.811	2.1%	0.017		
DSCF Entry	0.588	0.656	11.6%	0.1	0.473	0.538	13.7%	0.065	0.556	0.572	2.9%	0.016		
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		
MKTG 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		
DNDC Entry	0.613	0.637	3.9%	0.0	0.449	0.470	4.7%	0.021	0.794	0.811	2.1%	0.017		
DSCF Entry	0.564	0.588	4.3%	0.0	0.449	0.470	4.7%	0.021	0.556	0.572	2.9%	0.016		
DDU Entry	0.527	0.551	4.6%	0.0	0.449	0.470	4.7%	0.021	0.377	0.393	4.2%	0.016		

For nonbarcoded parcels, add \$0.064 per piece (currently \$0.06 per piece). The surcharge does not apply to pieces sorted to 5-digit ZIP Code numbers.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price or Priority Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \*10/11/2012

## Regular Standard Mail Enhanced Carrier Route Parcels Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

		For "Small" F (Per Piece Ra			For "Large	e" Parcels (Pe	r Piece R	ates) /2
SUBCLASS/ Rate Category	Curr. Rates Per Piece /3	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece /3	Prop. Rates Per Piece	% Diff	Amt Diff
ECR BASIC Mailing Volume Tier:								
0-200,000	NA	0.360	NA	0.360	NA	0.400	NA	0.400
200,001-400,000	NA	0.350	NA	0.350	NA	0.390	NA	0.390
400,001-600,000	NA	0.340	NA	0.340	NA	0.380	NA	0.380
600,001-800,000	NA	0.330	NA	0.330	NA	0.370	NA	0.370
800,000-1,000,000	NA	0.320	NA	0.320	NA	0.360	NA	0.360
Over 1,000,000	NA	0.310	NA	0.310	NA	0.350	NA	0.350
PLUS Handling Fee Per Pallet	for DNDC/DSCF	Entry:		•				-
DNDC Entry 3-Digit Presort	NA	45.614	NA	45.614	NA	45.614	NA	45.614
DNDC Entry 5-Digit Presort	NA	74.168	NA	74.168	NA	74.168	NA	74.168
DSCF Entry 5-Digit Presort	NA	34.750	NA	34.750	NA	34.750	NA	34.750
PLUS Pallet Presort Fee Per Ca	arton/Sack			•				-
3-Digit	NA	6.212	NA	6.212	NA	6.212	NA	6.212
ECR SATURATION /4 /5 Mailing Volume Tier:	_				_	-		
0-200,000	NA	0.260	NA	0.260	NA	0.300	NA	0.300
200,001-400,000	NA	0.250	NA	0.250	NA	0.290	NA	0.290
400,001-600,000	NA	0.240	NA	0.240	NA	0.280	NA	0.280
600,001-800,000	NA	0.230	NA	0.230	NA	0.270	NA	0.270
800,000-1,000,000	NA	0.220	NA	0.220	NA	0.260	NA	0.260
Over 1,000,000	NA	0.210	NA	0.210	NA	0.250	NA	0.250
PLUS Handling Fee Per Pallet	for DNDC/DSCF	Entry:		-	-	·		
DNDC Entry 3-Digit Presort	NA	45.614	NA	45.614	NA	45.614	NA	45.614
DNDC Entry 5-Digit Presort	NA	74.168	NA	74.168	NA	74.168	NA	74.168
DSCF Entry 5-Digit Presort	NA	34.750	NA	34.750	NA	34.750	NA	34.750
PLUS Pallet Presort Fee Per Ca	arton/Sack	•				•		
3-Digit	NA	6.212	NA	6.212	NA	6.212	NA	6.212

Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

- /1 Small is not more than any of the following: 6-inch length, 4-inch height, and 1.5-inch thickness.
- Large is more than any of the following: 6-inch length, 4-inch height, and 1.5-inch thickness, but not more than any of the following: 12-inch length, 9-inch height, and 2-inch thickness.
- /3 Because the USPS' 2013 proposed pricing changes for Standard Mail Parcels represent an entirely new price structure and methodologies for determining prices, it is impossible to do an "apples to apples" comparison of current prices and the proposed changes.
- Saturation Parcels: minimum length = large enough to accommodate postage, address and other required elements on address side (no minimum weight). Maximum length = not more than any of the following: 12-inch length, 9-inch height, and 2-inch thickness (maximum weight = less than 16 ounces)
- /5 Add \$0.031 for each piece addressed using a Detached Address Label (DAL) or Detached Marketing Label (DML)

#### **Nonprofit Standard Mail Letters Postage Rates** (Filed by the USPS 10/11/12 to take effect 1/27/13) (All Rates Shown in Cents)

	For Piec	es Weighing	3.3 Ounces	or Less	For Pieces Weighing More than 3.3 Ounces /1						
					Currei	nt Rates	<b>Proposed Rates</b>				
SUBCLASS/ Rate Category	Curr Rates	Proposed Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound			
NONMACH. MXD ADC	50.9	52.0	2.2%	1.1	28.1	63.9	29.9	64.8			
NDC Entry	47.6	48.7	2.3%	1.1	28.1	47.8	29.9	48.7			
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA			
NONMACH. ADC	41.2	42.5	3.2%	1.3	24.8	63.9	25.7	64.8			
NDC Entry	37.9	39.2	3.4%	1.3	24.8	47.8	25.7	48.7			
SCF Entry	36.9	38.2	3.5%	1.3	24.8	43.0	25.7	43.9			
NONMACH. 3-DIGIT	37.3	39.1	4.8%	1.8	20.0	63.9	21.2	64.8			
NDC Entry	34.0	35.8	5.3%	1.8	20.0	47.8	21.2	48.7			
SCF Entry	33.0	34.8	5.5%	1.8	20.0	43.0	21.2	43.9			
NONMACH. 5-DIGIT	28.0	29.6	5.7%	1.6	11.9	63.9	13.4	64.8			
NDC Entry	24.7	26.3	6.5%	1.6	11.9	47.8	13.4	48.7			
SCF Entry	23.7	25.3	6.8%	1.6	11.9	43.0	13.4	43.9			
MACH MXD AADC	17.2	17.8	3.5%	0.6	NA	NA	NA	NA			
NDC Entry	13.9	14.5	4.3%	0.6	NA	NA	NA	NA			
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA			
MACH AADC	15.6	16.2	3.8%	0.6	NA	NA	NA	NA			
NDC Entry	12.3	12.9	4.9%	0.6	NA	NA	NA	NA			
SCF Entry	11.3	11.9	5.3%	0.6	NA	NA	NA	NA			

#### Nonprofit Standard Mail Letters Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

	For Piec	es Weighing 3	3.3 Ounces	or Less	For Pieces Weighing More than 3.3 Ounces /1						
					Currei	nt Rates	Propos	ed Rates			
SUBCLASS/ Rate Category	Curr Rates	Proposed Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound			
AUTO – Mxd AADC /2	16.6	17.0	2.4%	0.4	3.4	63.9	3.6	64.8			
NDC Entry	13.3	13.7	3.0%	0.4	3.4	47.8	3.6	48.7			
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA			
AUTO AADC /2	15.0	15.4	2.7%	0.4	1.8	63.9	2.0	64.8			
NDC Entry	11.7	12.1	3.4%	0.4	1.8	47.8	2.0	48.7			
SCF Entry	10.7	11.1	3.7%	0.4	1.8	43.0	2.0	43.9			
AUTO 3-Digit /2	14.8	15.4	4.1%	0.6	1.6	63.9	2.0	64.8			
NDC Entry	11.5	12.1	5.2%	0.6	1.6	47.8	2.0	48.7			
SCF Entry	10.5	11.1	5.7%	0.6	1.6	43.0	2.0	43.9			
AUTO 5-Digit /2	13.0	13.5	3.8%	0.5	-0.2	63.9	0.1	64.8			
NDC Entry	9.7	10.2	5.2%	0.5	-0.2	47.8	0.1	48.7			
SCF Entry	8.7	9.2	5.7%	0.5	-0.2	43.0	0.1	43.9			

For all Nonprofit Standard Mail letters, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay \$0.35 per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.02 for each piece that includes Picture Permit Imprint Indicia

- Automation letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry and density tier.
- /2 Subtract \$0.001 for each automation letter or flat that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc., (<u>kathys@postalconsulting.com</u>) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \*10/11/2012

#### Nonprofit Standard Mail Letters Postage Rates--Enhanced Carrier Route (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

	For	Pieces V Ounces	Veighing	g 3.3	Fo	or Pieces W than 3.3	eighing Mo Ounces /1	ore
					Curre	nt Rates	Propos	ed Rates
SUBCLASS/	Curr	Prop.	%	Amt		PLUS		PLUS
Rate Category	Rates	Rates	Diff	Diff		Per Pound		
ECR AUTO/NON-AUTO LTTRS – Basic /2	19.4	20.2	4.1%	0.8	8.5	53.0	9.3	52.9
NDC Entry	16.1	16.9	5.0%	0.8	8.5	36.9	9.3	36.8
SCF Entry	15.1	15.9	5.3%	0.8	8.5	32.1	9.3	32.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR AUTO LTTRS – High Density /2	12.5	12.8	2.4%	0.3	3.4	43.9	3.7	43.9
NDC Entry	9.2	9.5	3.3%	0.3	3.4	27.8	3.7	27.8
SCF Entry	8.2	8.5	3.7%	0.3	3.4	23.0	3.7	23.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR NON-AUTO LTTRS – High Density	14.9	15.3	2.7%	0.4	5.8	43.9	6.2	43.9
NDC Entry	11.6	12.0	3.4%	0.4	5.8	27.8	6.2	27.8
SCF Entry	10.6	11.0	3.8%	0.4	5.8	23.0	6.2	23.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR AUTO LTTRS – High Density Plus /2 /3	NA	12.5	NA	12.5	NA	NA	3.4	43.9
NDC Entry	NA	9.2	NA	9.2	NA	NA	3.4	27.8
SCF Entry	NA	8.2	NA	8.2	NA	NA	3.4	23.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR NON-AUTO LTTRS – High Density Plus /3	NA	14.9	NA	14.9	NA	NA	5.8	43.9
NDC Entry	NA	11.6	NA	11.6	NA	NA	5.8	27.8
SCF Entry	NA	10.6	NA	10.6	NA	NA	5.8	23.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR AUTO LTTRS – Saturation /2	11.1	11.5	3.6%	0.4	2.0	43.9	2.4	43.9
NDC Entry	7.8	8.2	5.1%	0.4	2.0	27.8	2.4	27.8
SCF Entry	6.8	7.2	5.9%	0.4	2.0	23.0	2.4	23.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA
ECR NON-AUTO LTTRS Saturation	12.2	12.6	3.3%	0.4	3.1	43.9	3.5	43.9
NDC Entry	8.9	9.3	4.5%	0.4	3.1	27.8	3.5	27.8
SCF Entry	7.9	8.3	5.1%	0.4	3.1	23.0	3.5	23.0
Delivery Unit Entry	NA	NA	NA	NA	NA	NA	NA	NA

For all Standard Mail letters, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service: If used in conjunction with electronic/automated Address Correction Service, forwarded letters pay \$0.35 per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.02 for each piece that includes Picture Permit Imprint Indicia

- Automation letter-sized pieces weighing more than 3.3 ounces but less than 3.5 ounces pay the applicable flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier. Saturation and high density letters over 3.5 ounces, and saturation (other than pieces with a simplified address) and high density letters over 3.3 ounces without eligible barcodes or not meeting automation letter standards must pay the prices shown in the applicable flats tables; cannot be entered at DDUs; and must be prepared as letters.
- Subtract \$0.001 per piece for each Basic, High Density or Saturation letter that complies with the requirements for Full Service Intelligent Mail.
- 73 The USPS has added a new High Density Plus price category

#### Nonprofit Standard Mail Flats Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

	For Piece	es Weighi Les		nces or	Fo	or Pieces W than 3.3	eighing Mo Ounces	ore
					Curre	nt Rates	Propos	ed Rates
SUBCLASS/ Rate Category	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound
NONAUTO MXD ADC	41.3	43.3	4.8%	2.0	28.1	63.9	29.9	64.8
NDC Entry	38.0	40.0	5.3%	2.0	28.1	47.8	29.9	48.7
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
NONAUTO ADC	38.0	39.1	2.9%	1.1	24.8	63.9	25.7	64.8
NDC Entry	34.7	35.8	3.2%	1.1	24.8	47.8	25.7	48.7
SCF Entry	33.7	34.8	3.3%	1.1	24.8	43.0	25.7	43.9
NONAUTO – 3-DIGIT	33.2	34.6	4.2%	1.4	20.0	63.9	21.2	64.8
NDC Entry	29.9	31.3	4.7%	1.4	20.0	47.8	21.2	48.7
SCF Entry	28.9	30.3	4.8%	1.4	20.0	43.0	21.2	43.9
NONAUTO – 5-DIGIT	25.1	26.8	6.8%	1.7	11.9	63.9	13.4	64.8
NDC Entry	21.8	23.5	7.8%	1.7	11.9	47.8	13.4	48.7
SCF Entry	20.8	22.5	8.2%	1.7	11.9	43.0	13.4	43.9
AUTO – Mxd ADC /1	35.6	35.8	0.6%	0.2	22.4	63.9	22.4	64.8
NDC Entry	32.3	32.5	0.6%	0.2	22.4	47.8	22.4	48.7
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA
AUTO ADC /1	34.6	34.8	0.6%	0.2	21.4	63.9	21.4	64.8
NDC Entry	31.3	31.5	0.6%	0.2	21.4	47.8	21.4	48.7
SCF Entry	30.3	30.5	0.7%	0.2	21.4	43.0	21.4	43.9
AUTO 3-Digit /1	29.0	29.8	2.8%	0.8	15.8	63.9	16.4	64.8
NDC Entry	25.7	26.5	3.1%	0.8	15.8	47.8	16.4	48.7
SCF Entry	24.7	25.5	3.2%	0.8	15.8	43.0	16.4	43.9
AUTO 5-Digit /1	21.4	21.8	1.9%	0.4	8.2	63.9	8.4	64.8
NDC Entry	18.1	18.5	2.2%	0.4	8.2	47.8	8.4	48.7
SCF Entry	17.1	17.5	2.3%	0.4	8.2	43.0	8.4	43.9

Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay \$1.05 per piece. Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.02 for each piece that includes Picture Permit Imprint Indicia

Customized Market Mail (CMM) prices = 33.4 cents per piece

/1 Subtract \$0.001 for each automation flat that complies with the requirements for Full Service Intelligent Mail.

## Nonprofit Standard Mail Flats Postage Rates--Enhanced Carrier Route (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

	For Pie		hing 3.3 Less	Ounces	For Pieces Weighing More than 3.3 Ounces /1					
					Curre	nt Rates	Propos	ed Rates		
SUBCLASS/ Rate Category	Curr. Rates	Prop. Rates	% Diff	Amt Diff	Per Piece	PLUS Per Pound	Per Piece	PLUS Per Pound		
ECR FLATS – Basic /4	19.4	20.2	4.1%	0.8	8.5	53.0	9.3	52.9		
NDC Entry	16.1	16.9	5.0%	0.8	8.5	36.9	9.3	36.8		
SCF Entry	15.1	15.9	5.3%	0.8	8.5	32.1	9.3	32.0		
Delivery Unit Entry	14.2	15.0	5.6%	0.8	8.5	27.8	9.3	27.7		
ECR FLATS – High Density /2 /4	14.9	15.3	2.7%	0.4	5.8	43.9	6.2	43.9		
NDC Entry	11.6	12.0	3.4%	0.4	5.8	27.8	6.2	27.8		
SCF Entry	10.6	11.0	3.8%	0.4	5.8	23.0	6.2	23.0		
Delivery Unit Entry	9.7	10.1	4.1%	0.4	5.8	18.7	6.2	18.7		
ECR FLATS – High Density Plus /2 /3 /4	NA	14.9	NA	14.9	NA	NA	5.8	43.9		
NDC Entry	NA	11.6	NA	11.6	NA	NA	5.8	27.8		
SCF Entry	NA	10.6	NA	10.6	NA	NA	5.8	23.0		
Delivery Unit Entry	NA	9.7	NA	9.7	NA	NA	5.8	18.7		
ECR FLATS Saturation /4	12.2	12.6	3.3%	0.4	3.1	43.9	3.5	43.9		
NDC Entry	8.9	9.3	4.5%	0.4	3.1	27.8	3.5	27.8		
SCF Entry	7.9	8.3	5.1%	0.4	3.1	23.0	3.5	23.0		
Delivery Unit Entry /5	7.0	7.4	5.7%	0.4	3.1	18.7	3.5	18.7		

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay \$1.05 per piece (no change from current rate). Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add \$0.031 (currently \$0.050) for each piece addressed using a Detached Address Label with no advertising or a Detached Address Label containing advertising (Detached Marketing Label).

For all Nonprofit Standard Mail letters and flats, add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

- Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier.
- Subtract \$0.001 per piece for each High Density flat that complies with the requirements for Full Service Intelligent Mail.
- 73 The USPS has added a new High Density Plus price category
- /4 Add \$0.02 for each piece that includes Picture Permit Imprint Indicia
- /5 Every Door Direct Mail (retail) Saturation Flats (3.3 ounces or less) price = 16.0 cents per piece (DDU entry)

# Nonprofit Standard Mail Parcels Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13) (All Rates Shown in Dollars)

	For Parc		ghing 3.3 iece Rate		4	han 2 2 <i>(</i>	For Pa Ounces (F		eighing I		d Dates	
SUBCLASS/ Rate Category	Current Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	PLUS Curr. Rates Per Pound	PLUS Prop. Rates Per Pound	% Diff	Amt Diff
IRREGULAR MXD NDC	1.476	1.493	1.2%	0.017	1.282	1.298	1.2%	0.016	0.940	0.947	0.7%	0.007
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
IRREGULAR NDC	1.107	1.128	1.9%	0.021	0.913	0.933	2.2%	0.020	0.940	0.947	0.7%	0.007
NDC Entry	1.061	1.082	2.0%	0.021	0.913	0.933	2.2%	0.020	0.716	0.724	1.1%	0.008
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
IIREGULAR SCF	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	0.717	0.726	1.3%	0.009	0.569	0.577	1.4%	0.008	0.716	0.724	1.1%	0.008
SCF Entry	0.668	0.677	1.3%	0.009	0.569	0.577	1.4%	0.008	0.478	0.485	1.5%	0.007
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
IRREGULAR 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	0.692	0.697	0.7%	0.005	0.544	0.548	0.7%	0.004	0.716	0.724	1.1%	0.008
SCF Entry	0.643	0.648	0.8%	0.005	0.544	0.548	0.7%	0.004	0.478	0.485	1.5%	0.007
DDU Entry	0.606	0.611	0.8%	0.005	0.544	0.548	0.7%	0.004	0.299	0.306	2.3%	0.007
MACH MXD NDC	NA	NA	NA	NA	1.163	1.170	0.6%	0.007	0.940	0.947	0.7%	0.007
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MACH NDC	NA	NA	NA	NA	0.794	0.808	1.8%	0.014	0.940	0.947	0.7%	0.007
NDC Entry	NA	NA	NA	NA	0.794	0.808	1.8%	0.014	0.716	0.724	1.1%	0.008
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MACH 5-DIGIT	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	NA	NA	NA	NA	0.544	0.548	0.7%	0.004	0.716	0.724	1.1%	0.008
SCF Entry	NA	NA	NA	NA	0.544	0.548	0.7%	0.004	0.478	0.485	1.5%	0.007
DDU Entry	NA	NA	NA	NA	0.544	0.548	0.7%	0.004	0.299	0.306	2.3%	0.007

#### Nonprofit Standard Mail Parcels Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Dollars)

	For Parc Les		ghing 3.3 liece Rate			han 3.3 (	For Par Ounces (P		eighing I e PLUS I		d Rates)	)
SUBCLASS/ Rate Category	Current Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece	Prop. Rates Per Piece	% Diff	Amt Diff	PLUS Curr. Rates Per Pound	PLUS Prop. Rates Per Pound	% Diff	Amt Diff
MKTG MXD NDC /1	1.340	1.402	4.6%	0.062	1.149	1.205	4.9%	0.056	0.928	0.954	2.8%	0.026
NDC Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MKTG NDC /1	0.964	0.988	2.5%	0.024	0.773	0.791	2.3%	0.018	0.928	0.954	2.8%	0.026
NDC Entry	0.918	0.942	2.6%	0.024	0.773	0.791	2.3%	0.018	0.704	0.731	3.8%	0.027
SCF Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MKTG SCF /1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	0.574	0.630	9.8%	0.056	0.429	0.479	11.7%	0.050	0.704	0.731	3.8%	0.027
SCF Entry	0.525	0.580	10.5%	0.055	0.429	0.479	11.7%	0.050	0.466	0.492	5.6%	0.026
DDU Entry	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
MKTG 5-DIGIT /1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NDC Entry	0.552	0.562	1.8%	0.010	0.407	0.411	1.0%	0.004	0.704	0.731	3.8%	0.027
SCF Entry	0.503	0.512	1.8%	0.009	0.407	0.411	1.0%	0.004	0.466	0.492	5.6%	0.026
DDU Entry	0.470	0.476	1.3%	0.006	0.407	0.411	1.0%	0.004	0.287	0.313	9.1%	0.026

Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

For non-barcoded parcels, add \$0.064 per piece (currently \$0.06 per piece). The Surcharge does not apply to pieces sorted to 5-digit ZIP Codes.

This chart was prepared by Postal Consulting Services Inc., (<u>kathys@postalconsulting.com</u>) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \* 10/11/2012

### Nonprofit Standard Mail Enhanced Carrier Route Parcels Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Cents)

		For "Small" I (Per Piece Ra			For "Large" Parcels (Per Piece Rates) /2					
SUBCLASS/ Rate Category	Curr. Rates Per Piece /3	Prop. Rates Per Piece	% Diff	Amt Diff	Curr. Rates Per Piece /3	Prop. Rates Per Piece	% Diff	Amt Diff		
ECR BASIC Mailing Volume Tier:										
0-200,000	NA	0.270	NA	0.270	NA	0.300	NA	0.300		
200,001-400,000	NA	0.263	NA	0.263	NA	0.293	NA	0.293		
400,001-600,000	NA	0.255	NA	0.255	NA	0.285	NA	0.285		
600,001-800,000	NA	0.248	NA	0.248	NA	0.278	NA	0.278		
800,000-1,000,000	NA	0.240	NA	0.240	NA	0.270	NA	0.270		
Over 1,000,000	NA	0.233	NA	0.233	NA	0.263	NA	0.263		
PLUS Handling Fee Per Pallet	for DNDC/DSCF	Entry:		•				-		
DNDC Entry 3-Digit Presort	NA	36.492	NA	36.492	NA	36.492	NA	36.492		
DNDC Entry 5-Digit Presort	NA	59.334	NA	59.334	NA	59.334	NA	59.334		
DSCF Entry 5-Digit Presort	NA	27.800	NA	27.800	NA	27.800	NA	27.800		
PLUS Pallet Presort Fee Per Ca	rton/Sack			•		•				
3-Digit	NA	4.970	NA	4.970	NA	4.970	NA	4.970		
ECR SATURATION /4 /5 Mailing Volume Tier:										
0-200,000	NA	0.195	NA	0.195	NA	0.225	NA	0.225		
200,001-400,000	NA	0.188	NA	0.188	NA	0.218	NA	0.218		
400,001-600,000	NA	0.180	NA	0.180	NA	0.210	NA	0.210		
600,001-800,000	NA	0.173	NA	0.173	NA	0.203	NA	0.203		
800,000-1,000,000	NA	0.165	NA	0.165	NA	0.195	NA	0.195		
Over 1,000,000	NA	0.158	NA	0.158	NA	0.188	NA	0.188		
PLUS Handling Fee Per Pallet	for DNDC/DSCF	Entry:		•						
DNDC Entry 3-Digit Presort	NA	36.492	NA	36.492	NA	36.492	NA	36.492		
DNDC Entry 5-Digit Presort	NA	59.334	NA	59.334	NA	59.334	NA	59.334		
DSCF Entry 5-Digit Presort	NA	27.800	NA	27.800	NA	27.800	NA	27.800		
PLUS Pallet Presort Fee Per Ca	arton/Sack	<u> </u>		•	-	· ·		-		
3-Digit	NA	4.970	NA	4.970	NA	4.970	NA	4.970		

Add \$0.07 per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

- /1 Small is not more than any of the following: 6-inch length, 4-inch height, and 1.5-inch thickness.
- Large is more than any of the following: 6-inch length, 4-inch height, and 1.5-inch thickness, but not more than any of the following: 12-inch length, 9-inch height, and 2-inch thickness.
- /3 Because the USPS' 2013 proposed pricing changes for Standard Mail Parcels represent an entirely new price structure and methodologies for determining prices, it is impossible to do an "apples to apples" comparison of current prices and the proposed changes.
- Saturation Parcels: minimum length = large enough to accommodate postage, address and other required elements on address side (no minimum weight). Maximum length = not more than any of the following: 12-inch length, 9-inch height, and 2-inch thickness (maximum weight = less than 16 ounces)
- /5 Add \$0.031 for each piece addressed using a Detached Address Label (DAL) or Detached Marketing Label (DML)

## Bound Printed Matter Postage Nonpresorted (Single Piece) Flats Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Dollars)

		Zone	es 1 & 2			Z	one 3			Zo	ne 4			Zo	ne 5	
		Prop. Rate	% Diff	Amt Diff	Curr Rate	Prop. Rate	% Diff	Amt Diff		Prop. Rate	% Diff	Amt Diff		Prop. Rate	% Diff	Amt Diff
NONPRESORTED RATE																
Weight not over 1 lb	1.86	1.86	0.0%	0.00	1.91	1.91	0.0%	0.00	1.97	1.97	0.0%	0.00	2.06	2.06	0.0%	0.00
Weight not over 1.5 lb	1.86	1.86	0.0%	0.00	1.91	1.91	0.0%	0.00	1.97	1.97	0.0%	0.00	2.06	2.06	0.0%	0.00
Weight not over 2 lb	1.95	1.95	0.0%	0.00	2.01	2.01	0.0%	0.00	2.09	2.09	0.0%	0.00	2.21.	2.21.	0.0%	0.00
Weight not over 2.5 lb	2.04	2.04	0.0%	0.00	2.12	2.12	0.0%	0.00	2.22	2.22	0.0%	0.00	2.37	2.37	0.0%	0.00
Weight not over 3 lb	2.13	2.13	0.0%	0.00	2.22	2.22	0.0%	0.00	2.34	2.34	0.0%	0.00	2.52	2.52	0.0%	0.00
Weight not over 3.5 lb	2.22	2.22	0.0%	0.00	2.33	2.33	0.0%	0.00	2.47	2.47	0.0%	0.00	2.68	2.68	0.0%	0.00
Weight not over 4 lb	2.31	2.31	0.0%	0.00	2.43	2.43	0.0%	0.00	2.59	2.59	0.0%	0.00	2.83	2.83	0.0%	0.00
Weight not over 4.5 lb	2.40	2.40	0.0%	0.00	2.54	2.54	0.0%	0.00	2.72	2.72	0.0%	0.00	2.99	2.99	0.0%	0.00
Weight not over 5 lb	2.49	2.49	0.0%	0.00	2.64	2.64	0.0%	0.00	2.84	2.84	0.0%	0.00	3.14	3.14	0.0%	0.00
NONPRESORTED RATE		Zo	one 6			Zo	one 7			Zo	ne 8					
Weight not over 1 lb	2.16	2.16	0.0%	0.00	2.22	2.22	0.0%	0.00	2.42	2.42	0.0%	0.00				
Weight not over 1.5 lb	2.16	2.16	0.0%	0.00	2.22	2.22	0.0%	0.00	2.42	2.42	0.0%	0.00				
Weight not over 2 lb	2.35	2.35	0.0%	0.00	2.43	2.43	0.0%	0.00	2.69	2.69	0.0%	0.00				
Weight not over 2.5 lb	2.54	2.54	0.0%	0.00	2.64	2.64	0.0%	0.00	2.97	2.97	0.0%	0.00				
Weight not over 3 lb	2.73	2.73	0.0%	0.00	2.85	2.85	0.0%	0.00	3.24	3.24	0.0%	0.00				
Weight not over 3.5 lb	2.92	2.92	0.0%	0.00	3.06	3.06	0.0%	0.00	3.52	3.52	0.0%	0.00				
Weight not over 4 lb	3.11	3.11	0.0%	0.00	3.27	3.27	0.0%	0.00	3.79	3.79	0.0%	0.00				
Weight not over 4.5 lb	3.30	3.30	0.0%	0.00	3.48	3.48	0.0%	0.00	4.07	4.07	0.0%	0.00				
Weight not over 5 lb	3.49	3.49	0.0%	0.00	3.69	3.69	0.0%	0.00	4.34	4.34	0.0%	0.00				

For BPM weights over 5 pounds, refer to the USPS price charts

For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount.

This chart was prepared by Postal Consulting Services, Inc., (<u>kathys@postalconsulting.com</u>) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \*10/11/2012

## Bound Printed Matter Postage Nonpresorted (Single Piece) Parcels Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Dollars)

		Zones	1 & 2			Zo	ne 3			Zo	ne 4			Zoi	ne 5	
		Prop. Rate	% Diff		Curr Rate		% Diff	Amt Diff		Prop. Rate	% Diff	Amt Diff	Curr Rate	Prop. Rate	% Diff	Amt Diff
NONPRESORTED RATE																
Weight not over 1 lb	2.38	2.48	4.2%	0.10	2.44	2.54	4.1%	0.10	2.50	2.60	4.0%	0.10	2.59	2.69	3.9%	0.10
Weight not over 1.5 lb	2.38	2.48	4.2%	0.10	2.44	2.54	4.1%	0.10	2.50	2.60	4.0%	0.10	2.59	2.69	3.9%	0.10
Weight not over 2 lb	2.48	2.59	4.4%	0.11	2.56	2.67	4.3%	0.11	2.64	2.75	4.2%	0.11	2.76	2.87	4.0%	0.11
Weight not over 2.5 lb	2.59	2.71	4.6%	0.12	2.69	2.81	4.5%	0.12	2.79	2.91	4.3%	0.12	2.94	3.06	4.1%	0.12
Weight not over 3 lb	2.69	2.82	4.8%	0.13	2.81	2.94	4.6%	0.13	2.93	3.06	4.4%	0.13	3.11	3.24	4.2%	0.13
Weight not over 3.5 lb	2.80	2.94	5.0%	0.14	2.94	3.08	4.8%	0.14	3.08	3.22	4.5%	0.14	3.29	3.43	4.3%	0.14
Weight not over 4 lb	2.90	3.05	5.2%	0.15	3.06	3.21	4.9%	0.15	3.22	3.37	4.7%	0.15	3.46	3.61	4.3%	0.15
Weight not over 4.5 lb	3.01	3.17	5.3%	0.16	3.19	3.35	5.0%	0.16	3.37	3.53	4.7%	0.16	3.64	3.80	4.4%	0.16
Weight not over 5 lb	3.11	3.28	5.5%	0.17	3.31	3.48	5.1%	0.17	3.51	3.68	4.8%	0.17	3.81	3.98	4.5%	0.17
NONPRESORTED RATE		Zo	ne 6			Zo	ne 7			Zo	one 8					
Weight not over 1 lb	2.69	2.81	4.5%	0.12	2.75	2.87	4.4%	0.12	2.95	3.08	4.4%	0.13				
Weight not over 1.5 lb	2.69	2.81	4.5%	0.12	2.75	2.87	4.4%	0.12	2.95	3.08	4.4%	0.13				
Weight not over 2 lb	2.90	3.03	4.5%	0.13	2.98	3.11	4.4%	0.13	3.24	3.39	4.6%	0.15				
Weight not over 2.5 lb	3.11	3.26	4.8%	0.15	3.21	3.36	4.7%	0.15	3.54	3.71	4.8%	0.17				
Weight not over 3 lb	3.32	3.48	4.8%	0.16	3.44	3.60	4.7%	0.16	3.83	4.02	5.0%	0.19				
Weight not over 3.5 lb	3.53	3.71	5.1%	0.18	3.67	3.85	4.9%	0.18	4.13	4.34	5.1%	0.21				
Weight not over 4 lb	3.74	3.93	5.1%	0.19	3.90	4.09	4.9%	0.19	4.42	4.65	5.2%	0.23				
Weight not over 4.5 lb	3.95	4.16	5.3%	0.21	4.13	4.34	5.1%	0.21	4.72	4.97	5.3%	0.25				
Weight not over 5 lb	4.16	4.38	5.3%	0.22	4.36	4.58	5.0%	0.22	5.01	5.28	5.4%	0.27				

<sup>\*</sup> For BPM weights over 5 pounds, refer to the USPS price charts

## Bound Printed Matter Presort and Carrier Route Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Dollars)

	Z	ones L	ocal, 1 &	ž <b>2</b>		Zo	ne 3			Zo	ne 4			Z	one 5	
	Curr. Rate		% Diff	Amt Diff	Curr. Rate	Prop. Rate	% Diff	Amt Diff	Curr. Rate	Prop. Rate	% Diff	Amt Diff	Curr. Rate		% Diff	Amt Diff
FLATS-PRESOR	<b>TED</b> /1	1 /2														
Per Piece,	1.246	1.246	0.0%	0.000	1.246	1.246	0.0%	0.000	1.246	1.246	0.0%	0.000	1.246	1.246	0.0%	0.000
PLUS Per Pound	0.138	0.139	0.7%	0.001	0.155	0.155	0.0%	0.000	0.197	0.197	0.0%	0.000	0.250	0.250	0.0%	0.000
FLATS-CARRIE	R ROU	J <b>TE /1</b>	/2													
Per Piece,	1.148	1.147	(0.1)%	(0.001)	1.148	1.147	(0.1)%	(0.001)	1.148	1.147	(0.1)%	(0.001)	1.148	1.147	(0.1)%	(0.001)
PLUS Per Pound	0.139	0.139	0.0%	0.000	0.155	0.155	0.0%	0.000	0.197	0.197	0.0%	0.000	0.250	0.250	0.0%	0.000
PARCELS-PRES	ORTE	D														
Per Piece,	1.460	1.490	2.1%	0.030	1.460	1.490	2.1%	0.030	1.460	1.490	2.1%	0.030	1.460	1.490	2.1%	0.030
PLUS Per Pound	0.166	0.171	3.0%	0.005	0.200	0.204	2.0%	0.004	0.241	0.247	2.5%	0.006	0.306	0.313	2.3%	0.007
PARCELS - CAR	RIER	ROUT	Έ													
Per Piece,	1.362	1.392	2.2%	0.030	1.362	1.392	2.2%	0.030	1.362	1.392	2.2%	0.030	1.362	1.392	2.2%	0.030
PLUS Per Pound	0.166	0.171	3.0%	0.005	0.200	0.204	2.0%	0.004	0.241	0.247	2.5%	0.006	0.306	0.313	2.3%	0.007
													1			
			one 6			Zo	ne 7			Zo	ne 8					
FLATS-PRESOR							1			ı		ı				
Per Piece,		1.246	0.0%	0.000	1.246	1.246	0.0%	0.000	1.246			0.000				
PLUS Per Pound	0.318	0.318	0.0%	0.000	0.358	0.358	0.0%	0.000	0.480	0.480	0.0%	0.000				
FLATS-CARRIE																
Per Piece,	1.148	1.147	(0.1)%	(0.001)	1.148	1.147	(0.1)%	(0.001)			` /	(0.001)				
PLUS Per Pound	0.318	0.318	0.0%	0.000	0.358	0.358	0.0%	0.000	0.480	0.480	0.0%	0.000				
PARCELS-PRES	ORTE	D														
Per Piece,	1.460	1.490	2.1%	0.030	1.460	1.490	2.1%	0.030	1.460	1.490	2.1%	0.030				
PLUS Per Pound	0.377	0.386	2.4%	0.009	0.433	0.444	2.5%	0.011	0.570	0.584	2.5%	0.014				
PARCELS - CAR	RIER	ROUT	`E	<del>,</del>												
Per Piece,	1.362	1.392	2.2%	0.030	1.362	1.392	2.2%	0.030	1.362	1.392	2.2%	0.030				
PLUS Per Pound	0.377	0.386	2.4%	0.009	0.433	0.444	2.5%	0.011	0.570	0.584	2.5%	0.014				

Each piece is subject to both a per piece rate and a per pound rate.

- For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount. The barcode discount is not available for flats mailed at presorted DDU prices.
- Subtract \$0.001 for each presorted or Carrier Route barcoded flat that complies with the requirements for the Full-Service Intelligent Mail option.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) \* (703) 524-0096 \* 10/11/12

## **Bound Printed Matter Destination Entry Postage Rates** (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Dollars)

		DD	U /1			DS	SCF		D	NDC 2	Zone 1 &	2 2	DNDC Zone 3				
		Prop. Rate	% Diff	Amt Diff	Curr. Rate	Prop. Rate	% Diff	Amt Diff		Prop. Rate	% Diff	Amt Diff	Curr. Rate	Prop. Rate	% Diff	Amt Diff	
FLATS-PRESOR	TED /	2 /3															
Per Piece,	0.484	0.484	0.0%	0.000	0.631	0.631	0.0%	0.000	1.072	1.076	0.4%	0.004	1.072	1.076	0.4%	0.004	
PLUS Per Pound	0.024	0.024	0.0%	0.000	0.043	0.043	0.0%	0.000	0.066	0.066	0.0%	0.000	0.081	0.081	0.0%	0.000	
FLATS-CARRIE	R ROU	UTE /2	/3														
Per Piece,	0.386	0.385	(0.3)%	(0.001)	0.533	0.532	(0.2)%	(0.001)	0.974	0.977	0.3%	0.003	0.974	0.977	0.3%	0.003	
PLUS Per Pound	0.024	0.024	0.0%	0.000	0.043	0.043	0.0%	0.000	0.066	0.066	0.0%	0.000	0.081	0.081	0.0%	0.000	
PARCELS-PRES	ORTE	<b>D</b>															
Per Piece,	0.698	0.725	3.9%	0.027	0.844	0.874	3.6%	0.030	1.286	1.320	2.6%	0.034	1.286	1.320	2.6%	0.034	
PLUS Per Pound	0.026	0.028	7.7%	0.002	0.061	0.065	6.6%	0.004	0.075	0.080	6.7%	0.005	0.106	0.110	3.8%	0.004	
PARCELS-CARE	RIER F	ROUTI	E														
Per Piece,	0.600	0.630	5.0%	0.030	0.746	0.776	4.0%	0.030	1.188	1.222	2.9%	0.034	1.188	1.222	2.9%	0.034	
PLUS Per Pound	0.026	0.028	7.7%	0.002	0.061	0.065	6.56%	0.004	0.075	0.080	6.7%	0.005	0.106	0.110	3.8%	0.004	
									11								
			C Zone 4	i		DNDC	Zone 5										
FLATS-PRESOR					1	1		ı									
Per Piece,		1.076		0.004		1.076	0.4%	0.004									
PLUS Per Pound			0.0%	0.000	0.188	0.188	0.0%	0.000									
FLATS-CARRIE								1									
Per Piece,	0.974	0.977	0.3%	0.003	0.974	0.977	0.3%	0.003									
PLUS Per Pound	0.132	0.132	0.0%	0.000	0.188	0.188	0.0%	0.000									
PARCELS-PRES	ORTE	D															
Per Piece,	1.286	1.320	2.6%	0.034	1.286	1.320	2.6%	0.034									
PLUS Per Pound	0.153	0.159	3.9%	0.006	0.214	0.221	3.3%	0.007									
PARCELS-CARE	RIER F	ROUTI	E														
Per Piece,	1.188	1.222	2.9%	0.034	1.188	1.222	2.9%	0.034									
PLUS Per Pound	0.153	0.159	3.9%	0.006	0.214	0.221	3.3%	0.007									

- /1 DDU price is not available for presorted flats that weigh 1 pound or less.
- For barcoded automation-compatible flats prepared in mailings of at least 50 pieces, deduct \$0.03 per piece for the barcode discount. The barcode discount is not available for flats mailed at presorted DDU prices.
- Subtract \$0.001 for each presorted or Carrier Route barcoded flat that complies with the requirements for the Full-Service Intelligent Mail option.

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# Media Mail Commercial Postage Rates (Filed by the USPS 10/11/12 to take effect 1/27/13)

(All Rates Shown in Dollars)

		FLATS/P.	ARCELS	
	Current Rates	Proposed Rates	% Diff	Amt Diff
SINGLE PIECE RATE				
Weight not over 1 pound	2.47	2.53	2.4%	0.06
Weight not over 2 pounds	2.89	2.98	3.1%	0.09
Weight not over 3 pounds	3.31	3.43	3.6%	0.12
Weight not over 4 pounds	3.73	3.88	4.0%	0.15
Weight not over 5 pounds	4.15	4.33	4.3%	0.18
DISCOUNT – BASIC		•	•	
Weight not over 1 pound	2.07	2.06	-0.5%	-0.01
Weight not over 2 pounds	2.49	2.51	0.8%	0.02
Weight not over 3 pounds	2.91	2.96	1.7%	0.05
Weight not over 4 pounds	3.33	3.41	2.4%	0.08
Weight not over 5 pounds	3.75	3.86	2.9%	0.11
DISCOUNT – 5-DIGIT				
Weight not over 1 pound	1.73	1.67	-3.5%	-0.06
Weight not over 2 pounds	2.15	2.12	-1.4%	-0.03
Weight not over 3 pounds	2.57	2.57	0.0%	0.00
Weight not over 4 pounds	2.99	3.02	1.0%	0.03
Weight not over 5 pounds	3.41	3.47	1.8%	0.06
OTHER WEIGHT PIECES				
Each additional pound	0.42	0.45	7.1%	0.03